

FAHEEM ARSAL

CEO

INSPECTEST PRIVATE LIMITED

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PAKISTAN

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PROFILE

Versatile and successful **People Manager having entrepreneurial zeal** with a wealth of technical, managerial and commercial skills acquired across a wide range of demanding roles in fertilizer, oil & gas and construction / services sector. Now seeking **next challenging and rewarding opportunity** to demonstrate substantial abilities and make an effective contribution in a visionary, end user focused team.

EXPERTISE

- Demonstrated leadership capabilities – Team building and managing experience.
- Business Strategy and Leadership, Strategic Relationships and Financial Management
- Profit and Loss Management, Business Development, System & Process Improvement and People Development
- Powerful Project & Quality Planning and Implementation skills - delivery focused.
- Self motivated and ambitious with an abundance of energy and drive.
- Strong engineering concepts and analytical skills.

PROFESSIONAL EXPERIENCE

Position: Chief Executive Officer

Company: **Inspectest (Pvt.) Limited** – www.inspectest.com.pk

Period: ■ March 2013 – Todate

- Leading a top Inspection, Testing and Certification Company of Pakistan as CEO, managing the P&L, business development and service delivery
- Spearheaded the improvement of systems & processes, driving growth in revenue turnover, and gross profit and ensuring strategy & planning to promote ongoing improvement of operating profits.
- Leading management team in formulating new vision and strategic direction, with the objective to successfully reposition the enterprise as a differentiated competitor in the market, adding value to services being provided
- Leading strategic business development by focusing on stakeholder management and strategic relationships, implementing performance management and enhancing capacity building
- Providing leadership to departments, individual and encouraging personal and professional growth

Position: Head – QA & QC

Company: **Descon Engineering Limited** – www.descon.com

Period: ■ Dec 2010 – March 2013

- As Corporate Head for Quality Assurance & Quality Control of the leading multinational Pakistani company engaged in Engineering, Procurement & Construction (EPC) and Manufacturing businesses across 5 countries in GCC & South Asia region, responsible for strategizing, managing and delivering 'quality' across all services and products.
- Reporting to the CEO, the position entailed continuous evaluation of projects, processes and outcomes to elevate Quality across the organization.
- Functionally managed a highly skilled and certified workforce in excess of 300 spanning across 5 countries (Pakistan, UAE, Qatar, KSA, Kuwait) and belonging to 12 different nationalities.
- Being part of Senior Management Team, contributed to the organization at Corporate level in various business strategies as well as organizational development aspects.

Position: General Manager - Projects

Company: **Engro Foods Limited**
(A fully owned subsidiary of Engro Corp – www.engro.com)

Period: ■ Dec 2009 – Nov 2010

- Responsible for developing and establishing a **Green Field Grass Root Integrated Rice Processing Complex along with all its associated utilities like Steam & Power Generation**. The complex will be largest Rice Processing Facility in Pakistan.
- The capital intensive project has a **budget of 50 MUSD** and project duration is 24 months with Phase – 1 completion planned for 4Q10.
- Responsibilities include;
 - Leading a team of **40 multi disciplinary engineers** for the safe and successful implementation of the project.
 - Prime responsibility of all **contracting, engineering, procurement, construction and commissioning activities**.
- Being part of the EFL Supply Chain Council, responsible to contribute for long term **Strategy & Planning Processes, Budgeting & Business Reviews, HSE & Quality Strategies, Training & HR Policies**.

Position: Project Manager

Company: **Pak American Fertilizers Limited (PAFL)**
(A fully owned subsidiary of Azgard Nine Limited – www.azgard9.com)

Period: ■ Nov 2007 – Nov 2009

- Responsible for a major **Plant Debottlenecking & Revamp Project** at Ammonia & Urea Plants. The project scope includes upgrading a Kellogg designed ammonia plant for additional capacity and Toyo ACES Urea Plant to be converted to Stamicarbon Technology for additional capacity.
- The capital intensive project had a **budget of 70 MUSD** and project duration was 22 months.
- Responsibilities included;
 - Lead a team of **14 multi disciplinary PAFL engineers** for the safe and successful implementation of the project.
 - Prime responsibility of all **contracting, engineering, procurement, construction and commissioning activities**.

- All contracting & interfacing with the engineering & technology companies like **Stamicarbon, Johnson Matthey, ABB, Mitsubishi Heavy Industries, BASF, UOP, Chengda, Honewell & Descon.**
- Being part of the PAFL Executive Management Committee, responsible to contribute for long term **Strategy & Planning Processes, Budgeting & Business Reviews, HSE & Quality Strategies, Training & HR Policies.**

Position: Business Unit Manager (Projects & Engineering)

Company: **Azgard Nine Limited** – www.azgard9.com

Period: ■ Apr 2005 – Nov 2007

- ♦ **Established Engineering & Projects Division** of Azgard Nine Limited, the leading vertically integrated textile apparel company with global presence alongwith the major interests in the fertilizer industry in Pakistan with the ambition of becoming a serious regional player in the coming years.
- ♦ Lead a team of **12 multi – discipline engineers** to oversee development, design, budgeting, contracting, execution, control & close outs of company wide Capital & Non-capital Projects.
- ♦ Responsible for the capital layout of 2,000 MRs per annum and major capital works included a New state of the art Denim Weaving Unit, Debottlenecking of Garments Unit, a New Spinning Unit, **Power & Steam Generating Plant** and infrastructure facilities like housing colonies for workers & management staff.
- ♦ As **member of Top Management Team**, contributed in the Corporate level **HR Policies, Budgeting & Planning Processes, Organizational Development, Acquisition & Diversification exercises.**

Position: Sr. Mechanical Engineer

Company: **OMV Pakistan** – www.omv.com

Period: ■ Jul 2004 – Apr 2005

- ♦ Maintenance (Mechanical) leader at OMV (Pakistan) Exploration's Sawan Gas Field. This was the **largest field development in OMV Group history** with a state-of-the-art modern gas processing technology, The assignment included among others;
- ♦ **Lead a team of engineers & technicians** to ensure the optimum plant performance & reliability and development of long term plant maintenance strategies.
- ♦ The work scope included maintenance of a self sufficient Utility Plant, including Power Generation Facility, Water Treatment & Cooling Tower Units, Plant & Instrument Air Units, HVAC System, O2 gas processing plants and all other ancillary units.
- ♦ Core responsibilities included **compliance to HSEQ standards, development of Maintenance & Safety Procedures**, compliance to CMMS Systems, Inventory Management, Turnaround Planning & Execution, budget preparation & stewarding & training & development of engineers & technicians.

Position: Project Engineer

Company: **Engro Chemical Pakistan** – www.engro.com

(Formerly Exxon Chemicals, Pakistan)

Period: ■ Dec 1996 – Jun 2004

- ♦ Started my career with leading blue – chip company in Pakistan and worked for more than seven years in Project Engineering Functions through rising responsibilities. Major accomplishments included;
- ♦ Worked in a Project Team to develop a Detailed Feasibility Study for a **grass root Ammonia – Urea Complex in the Sultanate of Oman**. Responsibilities included development of **Tender**

Documents, Technical Proposal evaluation with EPC Contractors, development of Owner's Estimate for Urea / Utility Plants and development of Process Design Specification. The Project provided extensive opportunities to **interact and negotiate with international EPC Contractors & Process Licensee like Snamprogetti, Toyo Engineering Corporation, Uhde & Stamicarbon.**

- ♦ Worked as Project Engineer in Technical Department and the opportunity provided me with an in-depth exposure to **Exxon Engineering Standards, Exxon Basic Practices, API, ANSI & ASTM Standards and ASME Codes** related to Pressure Vessels, Fired & Unfired Boilers and Chemical Processing Plants, **Roatry Compressos, Steam Turbines and Gas Turbines.** Also developed in depth knowledge of **Welding, Hydrotesting of Pressure Vessels, Heat Exchanger & Pressure Vessel repairs, NDT Techniques, Corrosion and Corrosion Control, Engineering Materials** and Pressure Relief Devices.

PERSONAL & EDUCATION

BE (Industrial Engineering) from Dawood College of Engineering & Technology, NED University of Engineering & Technology, Karachi, Pakistan (August 1996)

Date of Birth : November 13, 1971
Nationality : Pakistani
Passport # : AB1912202
Marital Status : Married

INTERESTS

- Reading domain includes business, news and non-fiction books & magazines
- Sporting activities: Bridge & Soccer
- Travel