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| **Mohamed Ezzat Abdel-Ghany Sobh**  **Address** : 6th October City, Giza, Cairo , EGYPT  **Mobile**: +2 011 1712 8329  **Email**: azouz\_elagouz@hotmail.com  **Objective**  Seeking a challenging position in a leading standard organization where my knowledge and skills are best utilized to achieve organizations goals and objectives with ongoing training and development.  **Education**  (1986-1992) B.Sc. in Mechanical Engineering, power division, construction Equipment specialization, Faculty of Engineering, ZAGAZIG University.  **Skills**  Computer Skills: Excellent Microsoft Office Package, Oracle, AS400, Electronic Catalogues.  Language Skills: Native Arabic + Fluent English    **Experience**  > Senior Business Development and Operations Manager have had more than 24 years vast  Dealership experience with standard agencies for Heavy equipment/Machinery in the Middle east and Africa.  > have strong background with different global manufacturers of Heavy Equipment, Spare Parts  ( Genuine, OEM  & Aftermarket), Power Generators , Industrial Pumps, Air Compressors & Cranes  Products as ( CATERPILLAR, KOMATSU, VOLVO, CUMMINS, DOOSAN, etc.....).  **Training**  > Sales, Qualifying, Closing (Skills Achievement program certified from CATERPILLAR-  EAME learning Centre / Development professional Program , From Leicester UK 2005 / Malaga,Spain    **Work Experience**  >11/ 2015-Present , Working with Megan for trading – Egypt as Senior BDM & Operation  > 01/2014-10/2015, Working with QD /CPC – QATAR as Maintenance Operation Mgr - PMV  > 06/2014-10/2014, Working with SKD Group – Bahrain as Division Head – Heavy Machinery  >03/2013-06/2014, Working with QHES – Qatar as Parts Operation Manager  >11/2012-02/2013, Working with Mobty GCC – Saudi Arabia as Planning and Development Mgr  >10/2009-10/2012 Working with Ghabbour GP– Egypt as Freelancer Senior Consultant- Machinery  >06/2007-06/2009, Working with Al-Khorayef GC – Saudi Arabia as Regional Manager- PARTS SALES  >09/2004-06/2007, Working with Zahid Tractor GP – Saudi Arabia as Sales Engineer - Machinery  >08/2002-07/2003, Working with EIM, Cummins Engines – Egypt as Sales Supervisor  > 04/1996-07/2002,Working with MANTRAC GP, CATERPILLAR Egypt as Sales REP/ PSSR Machinery  >09/1994-03/1996, Working with EIM, KOMATSU – Egypt as PARTS Sales Engineer  **Interests**  > Travelling, Watching CAR Racing, Playing Cards, Drawing, Fishing.  **Personal Info.**  Date of Birth: 21, March 1969  Marital status: Married  Driving License : KSA, Qatari , UAE (All Valid)  Linkedin Profile: <https://www.linkedin.com/in/mesobh>  References : Ready to provide, up on your request |