

Contact

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Top Skills

Business Development
Persistence
Credit Management

Languages

Norwegian (Limited Working)
English (Full Professional)
French (Native or Bilingual)

Claude.A Arnaud

Senior Credit Collection & Business Development Manager
Lodz, Lodz District, Poland

Summary

I earned a Professional Experience in the Netherlands as International Business Development Manager for a start-up company with banking compliance software in the bank industry over Europe with a good success, and 8 years in Credit Management;

Previous to this position, I was first Credit Controller where I could use my Law Degree I got at the Aix-Marseille Université, Faculty of Law in France with my language skills beside (French, English, Swedish and some Dutch), my boss gave me a 2 weeks training in finance, then I was collecting overdue invoices B2B around the world, later on I became International Credit Manager leading a team of 4 credit controllers.

I could collect on my own in different companies till 2.3 millions euros per month.

I feel confident in the skills and knowledge that I have gained at both institutions as well as my job experiences.

I like to put my best into whatever I do by being detail oriented, organized, focused, challenging, passionate, and hard working with results oriented; but still in being friendly, flexible, and a good listener.

I enjoy working with others but can also accomplish a lot on my own. I love to learn new skills as well as fine tune the skills I already have.

“If you build it, they will come.”

Experience

Own project
Creation of orchard
May 2018 - October 2018 (6 months)
France

Looking for professionals, then using Tractor Rotary Cutters, Backhoe to remove stumps of tree, and then tractor with plows

Media Markt - Saturn Holding Netherlands

Project Senior Credit Manager & Process Improvement

December 2017 - April 2018 (5 months)

Rotterdam Area, Netherlands

Based on mission : Studying, analyzing, collecting overdue invoices B2B & B2C in Luxembourg and Belgium market with French language for a multinational company from 2011-2018, Process Improvement, Payment reconciliation, Investigating invoices, massive reduction of overdue invoices.

Infosys BPO Poland

Project Credit Management, OTC

December 2016 - April 2017 (5 months)

Lodz, Lodz District, Poland

Overdue Collection

Ensuring client satisfaction

Daily follow-up

Handling issues

Process development

Pepiniere Martre

Training about olive trees and other trees

November 2015 - April 2016 (6 months)

Saint Christol lez Alès, France

Training about varieties of olive trees, to make and multiply cuttings,

Learning about chesnut trees,

Using plant hormones, organic fertilizer,

Business development and improvement for the sales of the trees of the nursery

Own Project

Plantation of Chestnut trees in France

April 2015 - November 2015 (8 months)

Maintenance of the Chestnut orchard

Own Trip

Discovering the Polish culture

June 2013 - March 2015 (1 year 10 months)

Poznan, Wroclaw, Warsaw, Lodz, Krakow, Zakopane

Traveling around Poland to learn and understand the Polish culture

Own Project

Plantation of Chestnut trees in France

February 2012 - June 2013 (1 year 5 months)

Creation of orchard with Chestnut trees : to cut off and clean up the bushy land
- studies and project with the local city hall - and planting the 100 chestnut seeds.

ngCompliance

International Sales Business Development Manager - Banking compliance software - European market

August 2010 - February 2012 (1 year 7 months)

Applied Medical

Project European Credit Manager - Medical equipment

September 2008 - December 2008 (4 months)

Amersfoort, Netherlands

CFS Bakel

Project Credit Manager

November 2007 - February 2008 (4 months)

Bakel, Netherlands

Infor

Project Credit Controller

May 2007 - September 2007 (5 months)

Barneveld, Netherlands

AkzoNobel

Order Management

February 2007 - February 2007 (1 month)

Amersfoort, Netherlands

Upsidedown

Software Marketing Manager

December 2005 - March 2006 (4 months)

Gorinchem, Netherlands

CLICK2PAY GmbH

Internet Banking Manager

April 2005 - September 2005 (6 months)

Nike

Project France Credit Collection, Credit Analyst, AR

June 2003 - January 2004 (8 months)

Hilversum, Netherlands

Alec Burlington

International Debt Collector, Legal Department

December 2002 - June 2003 (7 months)

Woerden, Netherlands

Fujitsu

Customer Service Manager

July 2002 - September 2002 (3 months)

Maarseen, Netherlands

Capital Pharmacy

Sales and Customer Services

November 2001 - December 2001 (2 months)

Scholaris

French Teacher

August 2000 - January 2001 (6 months)

Lidingo, Sweden

Scholaris, en fristående skola inspirerad av Bifrostskolan i Danmark har varit verksam i 4 år i ett ombyggt industrihus. Delar av ett skogsområde intill har hyrts in från kommunen som "skolgård". Miljön är så långt man kan komma ifrån den institutionella miljön som man ofta associerar med den "gamla skolan".

France Local Government

Legal Assistant

February 1990 - August 1999 (9 years 7 months)

Airbus Helicopters, Inc.

Security Officer

February 1987 - February 1990 (3 years 1 month)

Marignane, France

Education

Faculty of Law at Aix-Marseille Université, France

Bachelor's Degree, Law · (1997 - 2000)

CS Dutch language lessons, Utrecht, Netherlands

Dutch language · (2009 - 2013)

Volksuniversiteit Utrecht, Netherlands

German Language and Literature · (2006 - 2006)

Canada Customs and Revenue Agency - Ottawa, Canada

Certificate, Business Administration and Management, General · (2002 - 2002)

AB Bilingual Services, Toronto, Ontario, Canada

Superior Degree, French Language and Literature · (2001 - 2001)