# anTONY Kamal

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# 15+ Years' Experience Designation: FITOUT MANAGER / PROJECTS MANAGER

## Senior level professional in operations of INTERIOR FIT-OUT / JOINERY Industry

14+ years' experience in the GCC in a career spanning 15 + years. Expertise in business operations at strategic level including successful delivery of projects regionally & globally. Proven ability to plan and execute multiple concurrent projects with overall responsibility of budget, timeline, design, procurement, production, installation, contracts and quality extensive experience across retail, hospitality, commercial and residential interior projects. Currently working with **TOUCHWOOD INTERIOR CONTRACTING** since Jul 2018, as a FITOUT Manager. Areas of Expertise include...

- Strategy Planning
- Project Life Cycle Planning
- Projects management
- Design Management / Shop Drawing & Material Submission
- Procurement / Subcontracting
- Production Management
- Financial Planning & Control
- Process Improvements
- Contracts & Claims management
- Stakeholders coordination
- Performance Management
- Team Building & Leadership

# **EXECUTIVE SYNOPSIS**

- Experienced in setting up new ventures and operations in interior & fit out contracting and project management business.
- Ability to formulate business plan and strategy, delivering operating plan to execute business, set up business process and operational procedures, leading operations of project management organization, deliver projects, within defined budgets / timeline / quality ensuring client satisfaction, and manage resources / supplies / services at optimized cost.
- Experienced in management of sales and project budgets, organization & allocation of resources, optimizing utilization of resources, vendor and subcontractor management, contract negotiations and financial analysis to reduce costs.
- Well versed with Quality Systems & Standards Viz, AWI, ISO 9001, FSC, LEED, DGBRS and ESTIDAMA.
- Articulate and decisive leader and top performing player, quick learner & adaptable to challenges, detail-oriented approach to tasks, and ability to manage team performance through coaching, mentoring and problem solving.

# PROFESSIONAL EXPERIENCE

# FIT-OUT / JOINERY TECHNICAL MANAGER



## July -2017 to August-2018 (SHJ-UAE)

<u>Company Profile</u>: Leading Fit - out contractor with a huge set-up of joinery factory with multi-functional machineries and more than 400 operatives including multi nationalities operatives.

#### Job Description:

- Leading and direct the discussions, meetings and all activities during the tendering phase and assist in developing commercial and technical proposals.
- Leading and direct various project works such as preparing the scope of the project, creating
  detailed work plan, planning sources, developing a schedule, determining objectives and measures
  of project evaluation, executing the project, monitoring and controlling the progress of the project,
  writing status and progress reports, conducting outdoors activities like site inspections, providing
  training etc.
- Leading and direct the communication of the project's status, budget, costs, issues and related information to the projects team members, project sponsor, steering committee, affected business units and team members as appropriate.
- Forecast the upcoming the project works and their requirements ad in terms of time, cost, resources etc.
- Ensuring that change management is applied on all areas of the projects with proper evaluation.
- Providing technical / managerial input to solving problems lead the team for resolution of issues.
- Influence stakeholders and develop the right relationship with different stakeholder.
- Identifying, plan, mitigate and monitor all risks on a project.
- Taking complete ownership of the project from kickoff to handover/TOC
- Identifying gaps in internal / external processes and propose better solutions.
- Coach team members / juniors and help them mature their skills.
- Maintaining project documentation for all stages of the projects.
- Managing multiple projects, project resources and project governance.
- Work within the standards defined by the project / design management office.

## **DESIGN MANAGER**



MAY – 2014 to JUNE 2017 (SHJ-UAE)

3.2 Years

<u>Company Profile</u>: Leading Fit - out contractor with partnership of BRITISH CONTRACTOR - INTERSERVE. Established in 1935 with multinational man power.

## Job Description:

- Develop presentations, which may include drawings, sketches, and renderings / BIM modeling, perspectives, color and material boards, photographs or models.
- Prepare working drawings and specifications for implementing the design (including materials, finishes, Joinery work and furnishings.
- Consider materials, effects and costs, liaise with suppliers, arrange samples and prepare specifications.
- Collaborate with professional and technical consultants (mechanical, electrical and structural engineers, Architects, audio-visual consultants).
- Discuss price quotations for designs using standard pricing schemes and including options for using different materials with projects department.

- Manage a team of designers & draftsman for the technical details and guide them on all design matters
- Preparing the scope of work and timeline for team and drawings and conceptual details.
- Nominate suppliers and contractors according to the design and materials selected by the client.
- Provide a weekly report to the Director of Operations for the projects assigned and design issues and Changes.
- Attend coordination meetings with regards to all design matters. Do coordination meetings with other consultants on all M&E aspects of the projects. Check drawing packages before issuance to owners and site.
- Following up preparing the material list, sample boards and bill of quantities for the approved design. Anticipating design work to be produced, time frames and resources needed as realistic programs.
- Follow up preparing of working construction shop drawings and coordinate with the MEP drawings.
- Follow up and Coordinate between factory and project Manager. Engineer, subcontractor and the client
- Representative at all the steps of the project from initiation step till handing over including monitoring and
- Following up any expected variations to insure that the design had been followed by all parties.
- Reporting to the DIVISIONAL MANAGER

## **DESIGN & TECHNICAL MANAGER**



August – 2013 to May 2014 (DUBAI-UAE)

10 MONTHS

<u>Company Profile</u>: Leading Retail Fit - out contractor with own brand developer. Established in 1974 with multinational man power.

#### **Job Description:**

- Manage all the Design & Material related issues over all the projects.
- Indicate all the commercial issues due to the changes of design and materials to Commercial department to submit the Variation Order.
- Manage all the Tender Drawings and Design Concepts from the Client / Consultant and getting all the necessary information to develop the design and shop drawing.
- Manage all the Shop drawing and Material submittals and controlling all the documents and drawings.
- Manage all the FF&E requirements and overall responsible for all the fixtures & hardware Approval from the client / Consultant.
- Manage Drawing Register / Material Schedule / RFI Log & Job Order.
- Manage and leading Designers/ Drafting persons & Document Controller and distributing all the urgent task accordingly to achieve the given time frame.
- Overall responsible for all the site measurements for the customized manufacturing units. Visiting sites to review the actual design implementation and advising the team to do the necessary changes as per the site condition.
- Attending regular progress meeting with Project Managers / Joinery Manager / Commercial Team / Procurement Manager & Administration Manager.
- Manage, Co-ordinate and control all meetings in relation to the Design / Shop Drawings of Specialist contractor's package to ensure the overall design requirements are integrated into the project with Sub-Contractors and Suppliers.

#### **ENGINEERING MANAGER**



August-2010 to August – 2013 (DUBAI-UAE) 3 YEARS

<u>Company Profile</u>: Leading Fit - out contractor with a huge set-up of joinery factory with multi-functional machineries and more than 300 operatives including multi nationalities operatives.

#### **Job Description:**

- Manage the construction / design deliverable s in accordance with construction requirements and client's expectations.
- Coordinate all construction / design matters between the key project stakeholders client, Design Team, Third party specialist designers, Contractor and Master Developer.
- Review and monitor the Design Team's and contractor construction / design process, procedures and quality management plans thus ensuring distribution of all design / construction information and documentation to all relevant parties.
- Implementation and co-ordination of design changes including quality assurance in accordance with the design consultant's contracted scope of services.
- Review and recommend the requirements for control samples and coordinate these with the design Team, the client and the contractor.
- Review and manage all design / construction related queries to an amicable resolution. Manage,
   Co-ordinate and control all meetings in relation to the Design / Shop Drawings of specialist
   Contractor's package to ensure the overall design requirements are integrated into the project.

## SR. DETAILER / PRODUCTION CO-ORDINATOR



FEBRUARY-2007 to JULY – 2010 (SABHAN-KUWAIT)

**3.6 YEARS** 

<u>Company Profile</u>: Leading Furniture manufacturer with multinational manpower. Established in 1975 with multinational man power.

#### **Job Description:**

- Overall in charge of coordination on all shop drawings approval, sample approval, all revisions approval matters as per the tender drawings, BOQ, Design spec.
- Overall in charge of Factory daily routine targets. Close coordination with entire team.
- Attending technical design meeting with client / Designer.
- Distributing & briefing all project details, changes/ revisions brief to Estimation department. Preparing Shop drawing List & Schedule and distributing all the design information to draftsman for shop drawings preparation.

#### **JOINERY DETAILER / CNC PROGRAMMER**



JAN-2005 to JAN – 2007 (DOHA-KUWAIT) 2 YEARS

<u>Company Profile</u>: Leading Furniture manufacturer with huge set-up machinery with 1000+ multinational manpower. Established in 1959 with multinational manpower.

#### **Job Description:**

- Preparing detailed shop drawing along with the cutting list for manufacturing.
- Creating 3D Craving Design using by Art CAM pro software for CNC router.
- Operating CNC Router machine for special carving Job.

## **CNC ROUTER OPERATOR / CAD-CAM DESIGNER**



MAY-2003 to JAN - 2005

(CHENNAI-INDIA)

**1.8 YEARS** 

#### **Job Description:**

- Preparing Art Cam 3D CNC Carving program for CNC Router machines.
- Preparing Alpha CAM-Wood Wop CNC programming for CNC Machines.
- Operating CNC Router machines and producing maximum output.
- Installing new tools as per the given design.
- Preparing Joinery detailed shop drawing for construction.

# **Academic Qualifications/Training**

- 3 Years diploma in <u>ARCHITECTURAL ENGINEERING</u> with education institute of MODERN Group of Institute, Kerala – INDIA 2000-2003.
- Certification course for CNC ROUTER & MILLING PROGRAMING with Jose Institute Valliyoor –IND
- Certification Course for INTERIOR DESIGN with EASYGYAN Technical Institute in DELHI INDIA
- Certification Course for AUTOCAD 2D CONCEPTUAL with JAVA INSTITUTE in NAGERCOIL-INDIA
- Attended **FIDIC** Contracts Training with the author.
- Attended **Time Management** Training with the author.
- Attended PLC- Program Training for CNC Router with SCM-ITALY trainer KUWAIT
- Autodesk CERTICICATE from USA for **3D-MAX** with Sites Power Institute in SHARJAH UAE

# **Computer Skills / Design Tools**















# Known languages,

ENGLISH, HINDI, URDU, MALAYALAM, TAMIL, ARABIC

# **Declaration**,

Finally, I request the concerned authorities to provide me a chance, so that I can prove the best of myself and serve your esteemed organization for which act of magnanimity.

# anTONY Kamal

Fit-out Professional