# Engr. ARSHAD I. MIRZA, P. Eng, PMP Tel.: +1 905 542 2613, +1 647 930 4286 846 Mantle Crescent, +966 54 058 3451 Mississauga, Ontario L5V 2G3, Canada E-mail: arshadimirza@gmail.com

Currently in Riyadh, Saudi Arabia. Mobile: 966 54 058 3451, alt: 966 54 703 3451, Iqama Transferable

December 01, 2018

# SENIOR PROJECT MGT. / OPERATIONS MGT. /GENERAL MGT. ASSIGNMENT

Dear Sirs:

I am a Canadian Citizen & Chartered Engineer with int'l education & experience in the avenues of Industrial Project Management, Engineering & Corporate General Management rendering multifaceted professional services at senior levels incl. 20 yrs. in the Middle East.

My professional profile encompasses a rich multidisciplinary General Management, Projects Engineering & Management experience ranging from Automotive Assembly cum Manufacturing, Heavy Process Plants (Cement), Manufacturing/ Steel Fabrications, Packaging Automation, Plastic Packaging, Oil & Gas, Glass, Polymers Extrusion to renewable Energy Industry. The expertise constitutes project initiation, planning, execution, control & closing aiming an in-time & on-budget completion blending engineering, finance & business skills. Also included are contracts preparation, negotiations, administration, procurement, communication and risk management apart from General Management & Operations Management of Ind'l Projects & Plants.

I enjoy command on General Management, Plant & Facilities design, Plant Operations & Management, Consultants liaison, Construction & Environmental Permits from authorities, Civil construction, Mech. & Electrical Installations, Start-up, Production, Plant & Facilities operation & maintenance, continuous improvement Kaizens, Lean Manufacturing, 5S, QA/QC, SOPs, Cost Controls, Environmental & Safety compliances e.g. OHSA, WHIMS, NFP, ESA, Min. of Envir., Min. of Labour and Pre-start Health & Safety Reviews etc. I am a licensed Professional Engineer/Chartered Engineer (P. Eng) in Ontario, Canada and a certified Project Management Professional 'PMP' as well. I have managed Companies, Plant Operations & Projects in entirety blending Engineering & Management skills.

My experience also stretches consulting & techno-economic feasibility studies for industrial projects licensing & financing through development banks especially The Saudi Industrial Dev. Fund (SIDF). Computer skills include Word, Excel, M.S Project, Power-Point & AutoCAD. I have lived & worked in Asia, Europe, Middle East, Far East & North America enjoying command on many international languages including fluency in German & working Arabic. Successfully managed large multi-ethnic workforce & multi-million Dollar budgets along with P&L responsibility as General Manager reporting directly to Board of Directors.

A rich multifaceted international exposure & solid track record of professional achievements, which I would be bringing along. My profile is detailed in CV annexed. Looking forward to hear from you & the opportunity to meet & discuss our mutual interests. Thanks

Sincerely,

Engr. Arshad I. Mirza

Encl.: As above

# Engr. Arshad I. Mirza

P. Eng., PMP

# General Manager, Project Manager, **Plant Manager, Project Director**



Contact Information 846 Mantle Crescent, Mississauga, Address: Ontario L5V 2G3. Canada (Currently in Riyadh, Saudi Arabia) Nationality: Canada Phone (Canada): +1 647 930 4286, +1 905 542 2613 Mobile (Saudia): +966 54 058 3451. Alt. 054 703 3451. E- Mail: arshadimirza@gmail.com

#### **CAREER OBJECTIVES**

A challenging Senior Management assignment in a dynamic organization, looking for a Projects, Plant & General Management professional with rich int'l multifaceted exposures & track record of solid success.

#### WORK EXPERIENCE

#### **OBEIKAN INVESTMENT GROUP (OIG)**

Aug '17 till Aug '18 Based in Rivadh, Saudi Arabia, OIG is a major Industrial Group with diversified Companies, Plants, Centers and Strategic Partnerships with top International Companies in the fields of Paper & Board, Printing, Plastics, Liquid Packaging, Glass, Education & E-learning, Digitalization and Real Estate employing around 5,500, www.obeikan.com.sa ). Obeikan Industrial City, P.O. Box 355023, Riyadh 11383, Kingdom of Saudi Arabia. **Director Strategic Projects** 

- Planning and Development of the Group's Strategic Projects.
- Project Management & physical Implementation of the Strategic Projects in their totality.
- Contributing intelligently towards realigning of the company strategies.
- Assisting in Business Plans formulation and strategic partnerships with top Int'l Companies.

#### SIG COMBIBLOC OBEIKAN Co. Ltd.

April '15 till July 2017 (A JV of SIG Combibloc, Germany and Obeikan Investment Group for Production of Laminated Packaging for Liquids) 8922 New Industrial City, Unit # 1 Riyadh 14336-3859, Kingdom of Saudi Arabia. **Project Manager** 

- Project Management & physical Implementation of the Extrusion Project in its totality.
- Managed Consultants/Contractors, tendering, techno-economic bids evaluations & award.
- Involved in International Contracting for Plant Construction, Machinery/Equipment, know-how & technology including Contracts drafting, negotiations, execution & contract administration.
- Managed Plant Electro-Mechanical Installations along with overseeing the Civil & infrastructure Works
- Managed to have the Project completed maintaining the time and cost baselines per Project Charter.
- Member Project Steering Committee.
- The Project completed within budget & ahead of schedule. Plant in production. Project Close-out done.

**OBEIKAN GLASS COMPANY / YANBU GLASS COMPANY PROJECT** March'14 till March '15 (A JV of Obeikan and Babtain Industrial Groups for Production of Glass Tableware within Obeikan Glass Co. Yanbu) P. O. Box 30083, Yanbu Al-Sinaiyah, Kingdom of Saudi Arabia. **Project Manager** 

- Project Planning, Management & physical Implementation of the Glass Tableware Project in its totality.
- Pre-qualifications of Consultants/Contractors, tendering, techno-economic bids evaluations & award.
- Involved in International Contracting for Plant Construction, Machinery/Equipment & Raw Materials, know-how & technology including Contracts drafting, negotiations, execution & contract administration.

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- Preparing Applications for Environmental/Construction Permits from Royal Commission & authorities.
- Member Project Steering Committee.
- Prepared and submitted Techno-economic Project Feasibility to Saudi Ind'l Dev. Fund/Banks and follow-up till financing approval.

PROJECTS CONSULT CANADA INC., Mississauga, Ontario, Canada (Camp Riyadh & Yanbu, Saudi Arabia) Project Consultant August '13 till February,'14

- Rendering Contracted Project Planning, Development & Project Management Consulting Services for a Joint Venture Project of Obeikan & another Saudi Industrial Group, project in Yanbu Industrial City, KSA
- Prepared complete Project Feasibility Study for Saudi Industrial Development Fund and Development Banks for financing.

#### **OBEIKAN GLASS COMPANY**

June '07 till July 31, 2013

(A prestigious project of Obeikan Group for manufacturing 800 t/d float glass in Royal Commission, Yanbu) P. O. Box 30083, Yanbu Al-Sinaiyah, Kingdom of Saudi Arabia. Senior Manager- Projects/Project Implementation Manager

- Global Project Planning, Management & physical Implementation of the Glass Project in its totality.
- Pre-qualifications of Consultants/Contractors, tendering, techno-economic bids evaluations & award.
- Involved in International Contracting for Plant Construction, Machinery/Equipment & Raw Materials, know-how & technology including Contracts drafting, negotiations, execution & contract administration.
- Prepared Portfolios for Environmental & Construction Permits from Royal Commission & authorities.
- Formulated corporate strategies, developed organizational set-up & devised induction & Training Plans.
- Member Project Steering Committee during project implementation Phase
- Planned corporate Projects, Value added Product diversifications and strategic business developments.
- Handled Project Closeout (Acceptance Protocols, Administrative/financial/Doc. Control, lessons learnt).
- Managed ADRs (amicable dispute resolution) meetings with Suppliers, Contractors & Consultants.
- Techno-economic Project Feasibility preparation for Saudi Ind'I Dev. Fund/Banks till financing approval.
- Chair Person Apex Committee on Safety, Health and Environment. Devised policies, SOPs & Systems.

#### ARABIAN YADONG COATING COMPANY LTD

Feb '05 till March 31, '07

(JV of Arabian Pipes Co. & Yadong Kanssen, China for Steel Line Pipe Coatings for Oil & Gas sector. Major clients being Saudi Aramco, Petroleum Dev. Oman, Kuwait Oil Co, Qatar Gas etc.) P.O. Box 42734, Riyadh 11551 - Saudi Arabia

- General Manager
- Reporting directly to the Board of Directors. As Secretary of the Board, conducted all Board Meetings (with Saudi business tycoons like Mr. Sulaiman Muheidib & Mohd. Abunayyan as chair persons of the Co.)
- Managed company Operations in their totality incl. Sales, Production, QA & QC, Fin & Admin, HS&E etc
- Assured that operating costs and capital expense are within the approved budget
- Devised strategic Business Plans, corporate expansions and industrial joint ventures.
- Achieved targets set forth with complete P & L responsibility
- Won Pre-qualifications & Approvals from major Clients in the Oil & Gas Industry (Aramco, Kuwait Oil Co., PDO (Petroleum Development Oman) etc.)
- Chair Person of Joint Health and Safety Committee.
- Formulation of corporate strategies, identification of business opportunities and business development.

INDUSTRIAL CONSULTING GROUP - ICG / INDUSTRIAL SYSTEMS CORP. April '03 – Feb '05 P.O. Box 6000, Riyadh 11432 - Saudi Arabia

#### Sr. Project Consultant / Sr. Project Manager

- Planned & designed industrial Plants and Projects.
- Prepared Pre-investment & comprehensive bankable Industrial Projects feasibility Studies for financing thru SIDF- Saudi Industrial Development Fund & other financial institutions
- Rendered Industrial Project Management, Plant Design & Sourcing and other Management Consulting Services to diversified industrial clientele.
- Designed & implemented SOPs -Standard Operating Procedures governing engineering/management

#### PAR-PAK LIMITED, CANADA (now owned by Rubbermaid) 26 Victoria Crescent, Brampton, Ontario - Canada

March 1999 - January 2003

(Designers and manufacturers of rigid plastic packaging, with manufacturing plants in Brampton-Canada, Houston & Santa Fe Springs - USA and Milton Keynes - UK. Annual sales US\$110 million. Employing 500 plus in Canada)

# Project Manager / Maint. & Engineering Manager

- Designed, managed & completed 'New Plant Project' incl. Lean Layout, permits from authorities, Constructions, utilities network, erection, start-up/operation aiming at on budget & timely completion.
- Negotiated & Administered all contracts for machinery, construction along with plant & facilities Maintenance contracts.
- Designed & Implemented Systems for plant & facilities operational integrity & developed special machines.
- Developed SOPs & Implemented safety compliances to OHSA, WHMIS, NFP, Electrical Safety Authority, Ministry of Environment, Ministry of Labour and Pre-start Health & Safety Reviews.
- Devised & implemented continuous improvements (Kaizens) & Lean Manufacturing Culture.

ZHENJIANG SCHAEFER OTL STORAGE EQPT. CO. LTD., CHINA (Sino-German JV) Sept. 1997 - Oct. 1998 Govt. Economic Dev. Zone, Zhenjiang, Jiangsu Province - China Factory Manager/Project Advisor

- Implemented the project thru design, construction, erection & commissioning to full commercial operations.
- Managed factory operations in their totality. These include: production planning, manufacturing, vendor parts Development, computer-aided design for systems & products, quotes preparation, quality control, plant engineering. & maintenance, inventory control, packing / dispatch, customer service & continuous Improvement processes.
- Handled large budgets & controlled costs. Negotiated all machinery, tooling & raw material contracts.
- Introduced & implemented Systems & Procedures covering all aspects of factory operations.

# PRO-CONSULT CANADA, MISSISSAUGA, ONTARIO, CANADA

October 1996 - August 1997

Mississauga, Ontario – Canada.

# **Industrial Consultant**

Consulting for diversified industrial projects, ergonomic and process improvements for productivity & capacity.

# ANJALI GROUP OF COS. RIYADH/DAMMAM, SAUDI ARABIA

June 1991 - July 1996

# Dammam, Saudi Arabia.

# **Plant Manager**

 Managed all corporate industrial projects from inception to execution incl. feasibility study, financing thru SIDF, project design, engineering, construction, installation, commissioning & plant operations, salient projects being:

\*Light Industrial Steel Factory: Steel Storage Systems manufacturing, steel processing/fabrications \*Welding Electrodes & Machines Factory: Manufacturing of welding electrodes & machines

- Created strategic corporate plans, negotiated/administered contracts for technology, plant, machinery & tooling.
- Designed plant layouts, prepared tenders, evaluated bids & carried out pre-delivery inspections of Machinery in Europe. Associated as Consultant with few more industrial projects funded by SIDF.

# PAKLAND CEMENT LTD. (heavy process plant from France)

January 1988 - June 1991

Karachi - Pakistan

# Manager Maintenance

- Administered plant integrity. Initiated & implemented continuous improvement projects for capacity optimization.
- Increased plant operational worthiness & decreased maintenance budget by cost effective systems & procedures.

 Reduced plant expansion project cost thru alternate sourcing & local mfg. / development of equipment & spares

ATTOCK CEMENT PAKISTAN LTD. (USD250 mil. Cement Plant from Germany & Romania) Aug 1982 - Jan 1988

# Karachi - Pakistan

#### Deputy Chief Engineer -Head of the Project Implementation Dept.

- Executed the project execution, supervised contractors, coordinated with consultants & utilities Corps.
- Supervised Mechanical, Electrical erection & commissioning of the plant plus Ph. II civil constructions
- Prepared tenders, evaluated bids, negotiated & administered contracts, attended design conferences, carried out pre shipment inspections of Machinery & Equipment at various plants in Europe.
- Managed preventive maintenance & troubleshooting at plant & facilities (Mechanical, Electrical & Civil)

PAKISTAN AUTOMOBILE CORPORATION — PACO (State Corp. with 18 auto mfg plants) June 1973 – Aug.'82 Karachi – Pakistan

#### Manager Projects

- Prepared project feasibility studies for assembly and progressive manufacturing of Suzuki Automobiles, Hino & Toyota Commercial Vehicles jointly with Suzuki & Toyota Motors of Japan. The JV projects are already in commercial production.
- Negotiated technology/licensing contracts & involved in development of vendors for automotive OEMs.
- Executed manufacturing analysis, plant capacity appraisals, project evaluations, costing & estimations

#### Mechanical / Production Engineer & Asst. Manager Vehicles Assembly Plant

- Enhanced output at Assembly Plant & engineered new assembly lines as part of major balancing and modernization project.
- Supervised stamping/machining/welding of automotive OEMs & manufacturing of vehicles Assembly jigs & fixtures.
- Carried out Quality control of in-house & vendor components / assemblies, O E Ms & product developments.

SKILLS	
Skill	Level
Project Management - on budget / in-time, Certified Project Management Professional -'PMP'	Expert
Plant Management Operations Management & General Management in totality	Expert
Plant & Facilities Maintenance Management Preventive, Predictive & troubleshooting and Plant Engineering	Expert
Project Planning / Techno Economic Feasibility Studies Preparation	Expert
Computer Skills Word-processing (Word), Spreadsheets (Excel), M.S Project, Power Point etc.	Expert
Industrial Consulting Strong Consulting background for diversified industrial Mfg Projects	Expert
Continuous improvement Kaizens, Lean Manufacturing, 5S, Cost Reductions	Expert
Safety Compliances, OHSA, WHIMS, NFP, ESA, Env. & Bldg Permits , Pre-start Health & Safety Reviews	Expert
Overcoming Language & Cultural Barriers, Travels to 35 plus Countries	Expert
Large multiethnic workforce Management thru Team-building, training, motivation & communication skills	Expert

Tendering, Bids Evaluation, Eqpt. Pre-shipment Inspections etc.
Industrial Plants Civil Construction, Mechanical & Electrical Erection, Expert Commissioning & Operations
Diversified Expertise in Automotive Assy. /Mfg., Heavy Process Plants, Expert Steel Processing, Plastics, Ind'l. Mfg., Oil & Gas, Glass, Packaging, Polymers Extrusion etc.
Finance and Business Management Expert
General Management Expert

LANGUAGES		
LANGUAGES		
English	Expert	
German	Good	
Arabic	Good	
Chinese	Basic	
Romanian	Basic	
Urdu	Expert	
Hindi	Good	
Punjabi	Expert	

PROJECT MANAGEMENT INSTITUTE (PI Pennsylvania, United States	MI)	January 2003
Degree / Certification/Diploma:	Project Management Professional 'PMP'	
SHERIDON COLLEGE		
Brampton, Ontario, Canada		June 1997
Degree / Certification/Diploma:	Auto- Cad	
SHERIDON COLLEGE		
••••••••••		December 1006
Oakville, Ontario, Canada	late date d. O. and the Analise time.	December 1996
Degree / Certification/Diploma:	Integrated Computer Applications	
FIENE CEMENT COMPLEX		
Dimbovita, Romania		August 1983
Degree / Certification/Diploma:	Process Plant Operation / Maintenance	C
GERMAN Govt's FELLOWSHIP AT MAIN	I PLANT OF VOLKSWAGEN WERK A.G.	November 1977
Wolfsburg, Germany		
Degree / Certification/Diploma:	Production, Project Planning, Manufacturing	g, Assembly
	Research & Dev. and Plant Maintenance	
CARL DUISBERG SPRACHINSTITUT		July 1977

Dortmund, Germany		
Degree / Certification/Diploma:	German as a Foreign Language	
UNIVERSITY OF THE PHILIPPINES		Nov 1975
Manila, Philippines		
Degree / Certification/Diploma:	Projects Preparation & Development	
UNIVERSITY OF THE PHILIPPINES -	ON UNITED NATIONS FELLOWSHIP	Nov 1975
Manila, Philippines		
Degree / Certification/Diploma:	Low-cost Factory Automation & Production Mana	gement
THE INSTITUTE OF BUSINESS ADMINISTRATION (I.B.A), KARACHI UNIVERSITY May 1975		
Karachi, Pakistan		
Degree / Certification/Diploma:	Attended Business Management Courses.	
N. E. D GOVT. ENGINEERING COLLEGE ( Karachi, Pakistan	now Engg. Univ. itself), UNIVERSITY OF KARACHI	June 1973
Degree / Certification/Diploma:	Bachelors - Mechanical Engineering, $1^{st}$ Div	

# MEMBERSHIPS

Project Management Institute - PMI, USA	Member
American Society of Mechanical Engineers - ASME, USA	Member
British Institute of Management - BIM, U.K	Member
The Institution of Engineers Pakistan – IEP, Pakistan	Fellow
Pakistan Engineering Council - PEC, Pakistan	Life Member
Professional Engineers Ontario - PEO, Canada	Licensed/Chartered Prof. Engr. (P. Eng)
Verein Deutscher Ingenieure - VDI, Institute of Engrs. Germany	Member
American Production & Inventory Control Society – APICS, USA	Member
Ontario Society of Professional Engineers - OSPE, Canada	Member

#### TRAVELS

Scores of travels to more than 35 Countries, mostly in connection with techno-commercial negotiations and project contracting relating to acquisition of technology, business collaboration & Plant M&E procurements along with Pre-shipment Inspections and attending Project design conferences.

#### HONORS

Over 22 yrs in Canada, four times selected as 'Jury Member' in the Superior Court of Justice, Canada.

# PERSONAL

Canadian National, Age 65

Married (3 Sons & 1 Daughter, All above 18)