GM - PROJECTS & BD

Mobile: +91 96877 69425, +91 90999 12691

Landline: +91 079 26611843 E-mail: shahbimalk@gmail.com

Strength

- Communication Skill, Corporate Management & Government Liaison
- Project Management, Strategic Management & Time Management
- Human Resource, Manpower Management & Conflict Management
- Architecture, Project Theme & Layouts
- Interior Theme, Interior Design Development & 3-D of the Project
- Construction, Interior Fit out, MEP & Landscaping
- Restoration & Refurbishment
- QMS, EMS & OSHA
- Saftey, Quality Control & Quality Assurance
- Vendor & Contract Management FIDIC
- Project Procurement, Budgeting, Accounts & Finance
- Property management, Lease Management & Facility Management
- Business Development with the help of IMC & CRM
- NCC 2016 Building Code of Australia
- National Building Code of Canada 2015 (NBC)

Projects

- Residential Flats & Townships
- Commercial & Mixed Use Complexes
- Private Heritage & Private Modern Homes & Villa
- Farmhouse, Club & Resort
- Hotel & Restaurant
- Jewellery Showroom
- Salon, Gym & Spa
- Pathology Lab
- Hospital
- School & College
- Industrial Projects

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Exsisting Experience

Employer: Essact Project Management LLP (April, 2018 to Present)

Essact Interior Design LLP Essteam Architects

Address: Surat, State Of Gujarat, India

Web Site: essact.in, www.essteam.in

Position: GM - Projects & Business Development

Reporting to: MD

Major Projects: (1) Construction & Fit out of Entertainment Zone, "SHOTT - Eat. Party. Play" at Sindhubhavan Road, Ahmedabad in 72,000 Sq. Ft. Area with Go-Carting, Bowling Alley, Gaming Zone & Restaurant with Modern PEB Structure (G+1)

& Unique Architecture, www.shott.in

(2) Refurbishment Projects at Ahmedabad : Two Bunglows, An Eye Hospital, One Office, Three Apartments & Community Club House Refurbishment : Park Paradise Resort at Bikaner, www.theparkparadise.com

- (3) Construction & Fit out of Modern Villa with Built-up Area of 45,000 Sq. Ft. , Surat Architect : Saota South Africa , www.saota.com
- (4) Design & Fit out of The Crystal Lounge & Bar at Park Paradise Reosrt, Bikaner www.theparkparadise.com

Past Experience

(1) Employer: U & I Interiors Pvt. Ltd. – Architecture, Construction & Turn Key Interior (April, 2017 to March, 2018) Ahmedabad, State Of Gujarat, India, Web Site: www.uipl.asia

Position: GM Reporting to: MD

Major Projects: (1) Construction of "Imerial Paradise", 10 - Storey Tower, 40 Premium Residential Apartments at Bikaner, Rajasthan & Turn Key Interior Fit Out of Mock up

- (2) Four Bunglows: Architecture, Construction & Interior, Design & Turnkey at Ahmedabad, Total Built-Up Area: 20,000 Sq,ft
- (3) Property Management, Lease Management & Facility Management Of 35 Apartments of "Grand Paradise", 10 - Storey Tower, Bikaner, Rajasthan
- (4) Boutique of Indian Traditional Dress: Architecture, Construction & Interior Design & Turnkey at Modasa, Gujarat, 4-Storey: Built-Up Area 18,000 Sq. Ft.

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- (5) Interior Fit Out of Shoe Showroom : Design & Turnkey at Modasa, Gujarat Total Area : 6.000 Sq. Ft.
- (6) Interior Fit Out of 4,000 Sq. Ft. Office of Akshar Consultant at Ahmedabad, A Leader in Industrial Pollution Control & Enviornment Management System (EMS)
- (7) Interior Fit Out of 2,500 Sq. Ft. Office of Hperlink Info System at Ahmedabad, A Top Mobile App Development Company in India, U.S.A & U.A.E www.hyperlinkinfosystem.com
- (8) Interior Fit Out of Office for Kalpataru Power Transmission: Design & Turnkey at Gandhinagar, Gujarat, Total Area: 15,000 Sq. Ft., www.kalpatarupower.com
 A Kalpataru Group Company, among the Largest Players Entrenched in the Global Power Transmission & Infrastructure EPC Space
- (9) Interior Fit Out of Four Apartments of 10,000 SQ. Ft.of Combined Area: Design & Turnkey at Ahmedabad
- (10) A Key Plan Improvisations, Over all Area Development & Interior Fit Out of 1,34,000 Sq. Ft. of Office / Admin Building at Amitara Green Hi-tech Textile Park in a Area of 2,51,997 Sq. Meter, A Jindal Group Project: amitara.co.in

Staff: (1) Architecture - 1, Interior Designer - 8

- (2) Junior Draftsman 2
- (3) Creative Manager 1
- (4) 3D Visualizer Executive 1
- (5) 3D Artist Executive 1
- (6) Material Selection: 2, Estimation: Executive 1, Junior 2
- (7) Purchase: Executive 1, Junior 1
- (8) Maketing: Executive-1, Junior -1
- (9) Accounts & Finance: Executive 1, Junior 1
- (10) Project Manager: 2, Quality: 2, Saftey: 2
- (11) Site Engineer 4, Site Supervisior 4
- (12) Human Resource Executive 1, Reception 1, Support Staff 2
- (13) Site Contractors: 42, Vendors: 78

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- JD: (1) Architecture: As a Head of Architecture Department, Reponsible for Client Mettings, Concepts, Planning & Dwgs
 - (2) Interior Design : As a Head Of Interior Design , Responsible for Client Mettings, Concepts , Planning & Dwgs
 - (3) 3D: Approval of the Final Work with Consultation with Client
 - (4) Material Selection : As Head of Material Selection Department , Responsible for Selection of Material for all Projects
 - (5) Estimation & Budget: Cross Checking Budget & Time Line & Approval as per the Dwgs
 - (6) Accounts & Fianace : Cross Checking & Approval , Responsible for Maximizing Revenue & Reducing Cost
 - (7) Vendor Management: Cross Checking & Approval of Existing Vendor Rate, Inviting New Vendors from India & Abroad & Finalizing the Rate & Contract for the Each Project, Responsible for Cross Checking & Approval of the Vendor Payment
 - (8) Contractor's Management: Cross Checking & Approval of the Rate of the Existing Contractors, Cross Checking & Approval of the Site Bills, Inviting New Contractors & Finalizing Rate & Contract
 - (9) Execution: Overall Responsible for Monitoring Work Progress on Site by Co-ordinating Site Staff, Responsible for the Extra Work Approval from Client
 - (10) Client's Payment : Responsible for Sending Monthly Requisition to Client & Follow up for the Payment for Maintining Financial Stability of the Organization & Minimizing External Borrowings
 - (11) Project Cost: Overall Resposible for Completing Projects with in Estimated Cost
 - (12) Project Time: Overall Responsible for Completing Projects with in Estimated Time, Responsible for Arranging Joint Site Meetings
 - (13) Project Quality & Saftey: Overall Responsible for Maintaing Quality & Saftey as per the ISO Quality Manual & OSHA Saftey Manual
 - (14) Businee Development: Overall Responsible for the Acquisition of New Business
 - (15) Human Resource : Overall Responsible for Hiring, Training & Motivation of the Employees
 - (2) Employer: Rushabh Consultants / Universal Associates Architectural, Structural Design, Contracting & PMC (July, 2015 to March, 2017), Ahmedabad, State Of Gujarat, India, Web Site: www.rushabhconsultants.com

Position: GM - Projects Reporting to: MD

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Projects: (1) PMC - Interior Fit Out Of the Refinery Control Rooms - Cracker, Polymer & Gasification, J3
Projects At Relaince Industries, Jamnager, Gujarat, India, Architect: Spazio, Milan, Italy

- (2) Construction of The Grand Paradise & Mock up of The Grand Paradise 10 Storey Tower in Bikaner, Rajasthan, India
- (3) Construction & Interior Fit out of A 27,000 Sq. Ft. Built Area Farmhouse At Jodhpur , Rajasthan , India

Staff: (1) Interior Designer - 3

- (2) Junior Draftsman 2
- (3) 3D Visualizer 1
- (4) 3D Artist 1
- (5) Qulity 4, Saftey 4
- (6) Estimation & Budget 3
- (7) Purchase: Executive 3, Junior 3
- (8) Project Manager 1, Site Engineer 6, Site Supervisior 6, Store 3
- JD: (1) Interior Design: As a Head Of Interior Design, Responsible for Client Mettings, Concepts, Planning & Dwgs
 - (2) 3D : Approval of the Final Work with Consultation with Client
 - (3) Material Selection : As a Head of Material Selection Department , Responsible for Selection of Material for all Projects in Consultation with Client
 - (4) Estimation & Budget: Cross Checking Budget & Time Line & Approval as per the Dwgs
 - (5) Vendor Management: Cross Checking & Approval of Existing Vendor Rate, Inviting New Vendors from India & Abroad & Finalizing the Rate & Contract for the Each Project, Responsible for Cross Checking & Approval of the Vendor Payment
 - (6) Contractor's Management: Cross Checking & Approval of the Rate of the Existing Contractors, Cross Checking & Approval of the Site Bills, Inviting New Contractors & Finalizing Rate & Contract
 - (7) Execution : Overall Responsible for Monitoring Work Progress on Site by Co-ordinating Site Staff , Responsible for the Extra Work Approval from Client
 - (8) Client's Payment: Responsible for Sending Monthly Requisition to Client & Follow up for the Payment for Maintining Financial Stability of the Organization & Minimizing External Borrowings

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- (9) Project Cost: Overall Resposible for Completing Projects within Estimated Cost
- (10) Project Time : Overall Responsible for Completing Projects within Estimated Time, Responsible for Arranging Joint Site Meetings
- (11) Project Quality & Saftey: Overall Responsible for Maintaing Quality & Saftey as per the ISO Quality Manual & OSHA Saftey Manual
- (3) Employer: AAA Homes, W.L.L Contracting (April, 2014 to March, 2015) Kingdom of Bahrain: G.C.C, Web Site: www.aaahomeswll.com

Position: Project Manager Reporting to: MD & GM

Major Projects: • Part Construction & Interior Fit Out of 4-Star 23- Story IBIS Accor Hotel in Sanabis, Seef Area

- Interior Fit Out of 4-Star Hotel Ramada in Seef Area
- Interior Fitout Of Boutique at 42nd Floor, West Side Tower of World Trade Centre
- Interior Fitout Of Hrhpo office at Diplomat Tower & Khalid Yassen Home in Saar
- Interior Fit Out of Asian School in Tubli with Built up Area of 16,000 Sq. Mt
- Interior Fitout Of Two Residence in Hidd Area
- Renovation & Interior Fitout Of AAA Homes Office at Sh. Abdulla K. Al Khalifa Ave.
- Staff: (1) Estimation & Budget 4
 - (2) Quality Control & Quality Assurance 4, Saftey 4
 - (3) Site Engineers 7, Site Supervisors 7, Foreman 7
 - (4) Purchase: Executive 1, Junior 2, Store: 4
 - (5) In-House Skilled, Semi-Skilled & Un-Skilled Workers: 250, Site Support Staff: 5
- JD: (1) Material Selection: As a Head of Material Selection Department, Responsible for Selection of Material for all Projects in Consultation with Client, Architect, Interior Designer & GM
 - (2) Estimation & Budget: Cross Checking Budget & Time Line & Approval as per the Dwgs
 - (3) Vendor Management: Cross Checking & Approval of Existing Vendor Rate, Inviting New Vendors & Finalizing the Rate & Contract for the Each Project, Responsible for Cross Checking & Approval of the Vendor Payment
 - (4) Human Resource: Overall Responsible for Hiring, Training & Motivation of the Engineers

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- (5) In-House Workers : Responsible for Preparing Time Sheet , Payment & Maintaing Labor Camp Facility
- (6) Contractor's Management : Cross Checking & Approval of the Rate of the Existing Contractors, Cross Checking & Approval of the Site Bills
- (7) Execution: Overall Responsible for Monitoring Work Progress on Site by Co-ordinating Site Staff, Responsible for the Extra Work Approval from Client
- (8) Client's Payment: Responsible for Sending Monthly Requisition to Client & Architect & Follow up for the Payment to be made within the Time Frame as agreed by the Client
- (9) Project Cost: Overall Resposible for Completing Projects within Etimated Cost
- (10) Project Time : Overall Responsible for Completing Projects within Estimated Time, Responsible for Arranging Joint Site Meetings in Consultation with GM & MD
- (11) Project Quality & Saftey: Overall Responsible for Maintaing Quality & Saftey as per the ISO Quality Manual & OSHA Saftey Manual
- (4) Employer: Nichita Associates Consulting, Designing & PMC (September,1992 March,2014) Ahmedabad, State Of Gujarat, India

Position: Project Manager

Reporting to: MD

Major Projects: ● 4-story Building Of 16 Flats As A Real Estate Developer - Construction

- Township: 10-story Building 4 Blocks, 144 Luxurious Flats with All Aminities Construction
- Two Hotels Construction & Interior Fit Out
- Two Farm House Design, Construction & Interior Fit Out
- Two Jewellery Showroom Design & Interior Fit Out
- Two Commercial Mixed Use Projects Construction & Interior Fit Out
- Two Building Material Showroom & Two Restaurant Design & Interior Fit Out
- One Community Club House Design, Construction & Interior Fit Out
- Three Hospital & Two Pathology Labs Design, Construction & Interior Fit Out
- Fifteen Private Bungalows With Modern Amenities Construction & Interior Fit Out
- Eight Complex & Tough Private Home Renovations Construction & Interior Fit Out
- Twenty Residential Flat Design & Interior Fit Out
- Fifteen Offices- Design & Interior Fit Out

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- Two Private Gym With Steam & Sauna Design, Construction & Interior Fit Out
- Four Industrial Development Projects Construction
- Staff: (1) Interior Designer 4
 - (2) Junior Draftsman 2
 - (3) 3D Visualizer 1
 - (4) Qulity 5, Saftey 2
 - (5) Estimation & Budget 2
 - (6) Site Engineer 7, Site Supervisior 7
 - (7) Office Support Stafff: 3
- JD: (1) To be responsible for the Overall Direction,Co-ordination,Implementation,Execution,Control & Completion of Specific Projects Ensuring Consistency with Company, Strategy, Commitments and Goals
 - (2) Facilitate the Definition of Project Scope, Goals & Deliverables
 - (3) Define the Project Tasks, Resource Requirements & Project Procurement
 - (4) Appointment of the Structural Designer, Plumbing Consultant, Electrical Consultant, HVAC Consultant, Contractors & Vendors for the Project
 - (5) Assemble & Co-ordinate Project Staff, Manage Project Budget & Project Resource allocation
 - (6) Project Planning, Duration, Cost Of the Project And Schedule Of All Project Activities
 - (7) Track Project Deliverables Using Appropriate Tools & Provide Direction & Support to the Project Team
 - (8) Checking HSE, Qa/Qc of Labor and Material as Per the Norms of Architect & Consultants
 - (9) Constantly Monitor and Report on Progress of the Project to all Stakeholders
 - (10) Preparing & Submitting Monthly Payment of Contractors / Vendors & Sending to Client & Architect for the Approval
 - (11) Arrange Joint Project Meetings at Site with Client, Architect, Consultants, Engineers, Contractors & Vendors to Discuss the Technical Problems & Variations, RFI, Shop drawing approval, Inspection Request etc.
 - (12) Keep up to date with Industry Developments with Respect to Own Discipline, Other Disciplines and Engineering Innovations & Developments on a Global scale for the Growth of the Organization

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(5) Employer: Anthony Marino Construction Corp – Contracting (October,1990 - July,1992)
New York City. State Of New York, U.S.A. Web Site: www.amcccorp.com

Position: Junior Project Manager Reporting to: Project Manager

Major Projects: • Baruch College, New York City

- East N.Y. High School Of Transit Authority, New York
- Ralph Mckee Vocational & Technical High School, Staten Island, New York
- Bayside High School & William H. Taft High School, Bronx, New York
- Christopher Columbus High School, Bronx, New York
- Sirtoa Passenger Stations & Pedestrian Overpasses, Staten Island, New York

JD: (1) Expediting Shop Drawings to Owner, Architect & Consultant

- (2) Preparing Monthly Requisition ot Client For Approval & Preparing Monthly Sub Cotractor & Vendor Payment Sheet
- (3) To Keep Track of the Extra Work Orders & Change Orders form Client
- (4) Providing Assistance to Schedular for Making & Up Dating Project Schedule on Primavera
- (5) Providing Assistance to Project Manager By Submitting Daily Work Report
- (6) Attending Joint Site Meetings with MD, Project Managers & Site Staff
- (7) Co-ordination with Sub Contractors & Vendors

Education - Degree, Certificates & Training

- B.E. (Civil), L.D. College of Engineering, Ahmedabad, India
- Housing fellow, N.J.I.T, U.S.A
- M.B.A Marketing & Sales , Amity University , India
- ISO 9001:2015, Lead Auditor, QMS
- ISO 14001:2015, Lead Auditor, EMS
- OHSAS 18001: 2007, Lead Auditor
- BSI Entropy Software : Action Manager

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- Reliance Industries Ltd. J3 Program, Jamnagar, India: Project Health, Saftey & Environmental Rules & Regulations, Attachment D, 10080-3-CNTR-FMT-CT-069
- Reliance Industries Ltd. J3 Program , Jamnagar , India : Quality Manegement Requirements, Attachment E , 10080-3-CNTR-FMT-CT-070
- Primavera P6 8.2, CADD Centre
- Two Months Part Time Training at Creative Design, Hidd, Bahrain A Leading Factory in Kingdom of Bahrain for Manufacturing of Variety of Furniture Products
- Basic Arabic Language Training At Gujarat Vidhyapith, Ahmedabad
- Adjunct Joint Visiting Faculty at Silver Oak College of Engineering & Technology, Ahmedabad

Software

- MS Office 2013 MS Project 2013 Autocad 2013 BSI Entropy: Action Manager
- ERP-In4Velocity Primavera P6 8.2 SAS Version 9.0 (Basic Training)

AIM

• Looking for a Senior Position in a Corporate World of Asian, Europian, African & G.C.C Countries

Residence

• Ahmedabad, State of Gujarat, India