

# Marco Martins

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Skype:marco.martins70

*Over 21 Years of Experience in Project Management, Program and Contract Management Positions; Proven Ability to Manage Multiple Projects Simultaneously, Lead a Team to Success, loyal management professional able to see the "big picture" while staying on top of all details Expertise in projects problem solving and Expertise in achieving the financial goals of the business.*

Focused, dedicated, and highly motivated professional with a proven record of accomplishment of success in project management deliverables, supporting projects and programs, including scope management, quality management, resource management, schedule management, communications management, and third-party contract management. Skilled in Financial Scope and executing strategies that generate quantifiable results. Hands-on approach to team leadership and direction; and sub-contractor's management. Team builder essential to achieve the Goal. Demonstrated ability to collaborate with customers to achieve their goals while advancing business opportunities

## Core knowledge and Areas of Expertise

- Project Management
- Client Relationship Management
- KPI
- Change orders and Claims Manager
- Health & safety
- Ability to meet tight deadlines and manage multiple tasks and projects
- Managing design and construction projects involving Multiple stakeholders
- Project Lifecycle Coordination & Management
- Quality Control and Quality Assurance
- Budget, scope and schedule Management
- Subcontractors Management

## PROFESSIONAL EXPERIENCE

ARDMAC LTD-Ireland, Netherlands, Belgium

**Senior Project Manager -Contract Position**

2018- Current

**Project: Microsoft DATA CENTER AGRIPORT 7  
Google Data Center in Belgium**

Oversize and manage both projects at same time, ensure Customer expectations are achievable and track the progress. Leading the Site Project Teams, providing improvements and follow -up the safety and process's. Reporting to Company Board.

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## VANDERLANDE LTDA, Netherlands

*Vanderlande is the global market leader for logistic process automation at airports, parcel market and process automation solutions for warehouses.*

### **PROJECT MANAGER for the MAJOR Projects -Contract Position**

2016- 2018

Toronto Pearson Airport  
Singapore Airport  
Amazon Hamburg-Germany

Plan, execute, and finalize projects within triple constraints of delivering on time, within budget and scope objectives, Including building team efforts order to deliver projects per plan. Support and communicate project status to project stakeholders. Support Sales department in Tender preparation and planning for future Projects.

## FIAT Chrysler Automobiles,Italy-Brazil

*Also known as FCA, is an Italian- multinational corporation and currently the world's seventh-largest auto maker.*

### **SENIOR PROJECT MANAGER – Contract Position**

2014-2016

**New Automobile Plant and Supplier Park in Brazil**  
**Value of the Project 2 Billion US\$**

**“18 Industrial Plant Buildings,10 km internal roads and sidewalk,2 restaurants (one for 3500 customers and another to 2000 customers),1 Medical center,2 Drivers conveniences,1 Bus platform for 100 bus,12 Electrical Main Substations,18 Laboratory and Meteorology rooms. Utilities installation (Gas+ Electrical Medium/High voltage+ Potable water+ HVAC+ Industrial water+ Compressor air+ Underground utilities), 5 Data Center and 1 Main Control Room”**

Managing all Construction and Project Management phases from design stage until completion, including procurement, process, program, contractors and subcontractor's management

Coaching the Multicultural environment with the importance to Cultivated and drive the project to a successful conclusion.

Reporting to Worldwide FCA Executives Managers with weekly, monthly KPI and Program reports.

### SELECTED ACCOMPLISHMENTS

**Consistently met deadlines and objectives, Managing and supporting Teams and stakeholders, directly handover with a very tight schedule and limit budget was possible together with all Team and stakeholder to start the Car production and fabrication of spare parts in the Milestone as per requested by FCA President.**

- Build Team Environment with several stakeholders from over world to create the same goal
- Decrease in 67% the Initial Claims presented from suppliers and contractors
- Built and action-oriented team to be align with PMO standards related to project procedures, best practices and methodologies
- Handover the Supplier Park before the Planning finish date.
- The Budget Target was follows with a success rate of 95%

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## **BWSC- Burmeister & Wain Scandinavian Contractor A/S**

*BWSC is a global turnkey developer, contractor and operator of tailored medium to large-scale power plants..*

**Site PROJECT MANAGER – Contract Position**  
**Evermore Power Plant, Derry / Londonderry- UK**

2013-2014

Managing all Construction phases until completion, including coordination with Design Team, contractors and subcontractor's management.

Duties & Responsibilities:

- Q.A.Q.C.Manager
- KPI reports
- Daily Management of the Project
- Coordination of all Contractors/Subcontractors
- Progress Reports
- Liaising with Client and reporting to Danish based Project Director and Design Coordinator.
- Project Planning
- Attending technical meetings with the client and project stakeholders.
- Cost control

## **Viva/LJA Construction - L t a (Brazil, Angola, Equatorial Guinea)**

*Investor and Construction Brazilian company with projects in other countries, mainly focus in Government Projects.*

**Senior Project Manager – Permanent Position**

2008-2013

**Main Projects Managed:**

- New school in Sao Paulo, Brazil (30,000m<sup>2</sup> building, Theatre, Pool, Gym,30 classrooms \$60mUSD Approx.)
- New build No. 4800 unit social housing developments, Sao Paulo (Ran both sites simultaneously, included construction of new roads, medical centre, Shopping Mall, 2 waste landfills 30 hectares and 100 hectares– (overall value \$500mUSD)
- 50 km Highway in Angola (overall value \$50mUSD)
- Platform extension, including deep pipe replacement, concrete works, and earthworks for land bound Oil Plant Petrobras, Brazil (\$40mUSD)

Managing the Construction and Project Management Department including financial Department.

Coach and Built procedures and action-oriented team to be align with best practices related to project procedures, methodologies.

Development and maintain Customer Relations and Contracts in complex environments, with different stakeholders involved including Government authorities and departments in three Countries.

### **SELECTED ACCOMPLISHMENTS**

- EBIT increase 15%/year
- The Construction company decrease the operations Costs in 32%/year
- Recover a "Lost" Project, in result of Claims

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## **Mercasa (Spain, Angola)**

*Spanish Government company with projects around the world mainly focus in Logistic Center and Shopping Mall*

**Project Manager – Contract Position**

2007-2008

### **Projects Managed:**

Construction of Logistic Center in Angola including first stage 10 warehouses, Roads, car parking(€110m)

### Duties & Responsibilities:

- Leading the All team on Site
- KPI reports
- Daily Management of the Project
- Coordination of all Contractors
- Progress Reports
- Liaising with Client and reporting to Spanish Office.
- Planning managing
- Attending technical meetings with the client and project stakeholders.
- Cost control

## **Modus Vivendi (Portugal/Spain)**

*Investor company working both in South of Portugal and Spain, with a Construction department to support*

**Project Manager – Permanent Position**

1995-2007

### **Projects Managed:**

- 90 Luxury Apartments (1<sup>st</sup> Project)
- 60 Luxury Villas, Villalobos (€40m)
- Bank refurbishment, Algarve (€2m)
- 40 Townhouses, Portugal (€ 25)
- Refurbishment of 20 luxury villas. (€15 m)
- Refurbishment of an Hotel, Algarve (23 rooms /€10m)

### Duties & Responsibilities:

- Progressed from trainee Site Manager to office based Project Manager.
- Site based enforcement of Health & Safety
- Management of subcontractors and direct staff
- Driving projects to completion
- Cost control Manager

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## **Education & Training**

First Aid course

VCA DUTCH Health& Safety course

SMST course

Civil Eng. degree in Construction Engineering with the qualification Project Management - University of Lisbon 1995

Degree in estimation and economy control of construction 1996

Degree in Quantity Surveyor

Degree Healthy and safety .1996

Interpersonal PM course 2016- Netherlands

Contract Management Training- Netherlands

PMP training course 2017

Health safety training 2016- Canada

Fidic Book training

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## **IT Skills**

MS PROJECT

AUTOCAD

MSOFFICE

NAVISION 3D