



DHANRAJ B. DESALE

INTERIOR DESIGN & FIT OUT WORKS | PROJECT PLANNING & EXECUTION

A versatile, high-energy professional with the capability of executing prestigious projects of large magnitude within strict time schedules, cost & quality; targeting assignments in Civil Operations, Construction and Project Management with an organization of high repute

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Key Skills

Project Planning & Management

Project Advisory/ Consultancy

Strategic Planning & Leadership

Client Management/ Strategic Communication

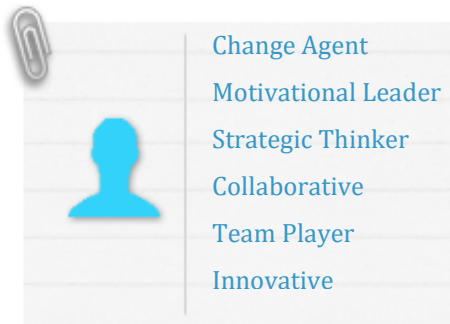
Quantity Surveying/ Value Engg.

Resource Planning & Budgeting

Quality/ Safety Management

Stakeholder Management & Leadership

Soft Skills



- Change Agent
- Motivational Leader
- Strategic Thinker
- Collaborative
- Team Player
- Innovative

Certifications

- Pursuing PMP Certification
- Certified Internal Auditor by Lloyd's Register (LRQA) for IMS Management System (ISO: 9001, ISO: 14001 & OHSAS: 18001)
- First Aid Certification by Gulf Technical & Safety Training Centre (GTSC), Abu Dhabi, UAE
- Firefighting Certification by Gulf Technical & Safety Training Centre (GTSC), Abu Dhabi, UAE

Profile Summary

- Accomplished & Detail-oriented Professional with **nearly 16 years** of experience in **conceptualization and implementation of diverse Interiors Fit-Out Projects** with excellence in catering to reputed entities with vast knowledge and exposure
- Front-led & delivered fast track projects from both client as well as project management consulting side
- Expertise in Interior Fit-out Projects Management Process Groups and Knowledge Area Mapping
- Extensive **project management & governance experience**; delivering projects in compliance with **schedules & budget** by maintaining strong relations between client, contractor & staff
- Experienced in identifying & **mitigating project risk** and providing advisory & insights on **risk management**
- Comprehensive understanding of **design-build project delivery methodology** and theory, principles & practices of engineering
- Acknowledged for consistent success in developing processes to streamline operations and enhance revenue performance of Interior Fit-Out works
- Excellent **negotiator with merit of finalizing contractual agreements** with operators; excellence in managing contracts, **developing cost effective project ideas** and participating in bidding
- Successfully attended project review meetings, management committee and coordination meetings, worked towards client management and relationship development during & after the project, monitored & reported both internally & externally on financial and project progress
- Expertise in **providing advice on resolution of critical site issues**; skilled to delegate and manage multiple operations effectively
- **Inspirational leader** with skills in working with multi-cultural teams towards a common vision

IT Skills

- AutoCAD, Revit-2014, AutoCAD Land Desktop, Auto Desk Civil 3D, Rhinoceros-4, MS Project, Struds, Staad-III

Career Timeline (Recent 4)



Work Experience

Havelock One (Interior Solutions Co. WLL), Bahrain
Projects Manager

Since Apr'17

Key Result Areas:

- Developing project baselines, monitoring & controlling Interior Fit-out Projects with respect to cost, resource deployment, time overruns and quality compliance to ensure satisfactory execution of projects
- Participating in project meetings for evaluating project progress and providing technical inputs
- Collaborating with external agencies for techno-commercial discussions, changes required in the tender/ contract documents, cost estimates, including billing, variation/ deviation proposals, claims and so on
- Driving process improvement initiatives within team through the initiation and delivery of Interior Fit-out projects to improve business efficiency and effectiveness
- Ensuring all Interior Fit-out Project works are executed safely; monitoring risks & QHSE within the project
- Formulating business plans/ budgets/ estimates for new interior projects
- Supervising all project activities including providing technical inputs for methodologies of construction and coordinating for site management activities with the personnel
- Negotiating & finalizing contractual agreements with operators
- Implementing value engineering during various stages of projects; recommending policy and procedure improvements
- Leading & mentoring the team with involvement in goal setting, performance feedback and career planning
- Liaising with clients, architects, consultants, contractors, subcontractors & external agencies for determining technical specifications, approvals and obtaining statutory clearances

Major Projects:

- 2019- The Avenue Mall, Bahrain – Hilton Garden Inn-Mockup (Ongoing)
- 2018- Seef Mall, Bahrain – Al Zain Jewellery/ NYX
- 2018- City Centre Mall, Bahrain – River Island / Aigner / Charriol
- 2017- The Avenue Mall, Bahrain – NYX / West Elm / Pottery Barn / Pottery Barn Kids / Bath and Body Works/ H & M / Victoria Secret/ Muji/ River Island/ American Eagle
- 2017 – The Avenue Mall, Bahrain- VOX- Max Theatre and Theatre No. 2 – Partially Involved

Zay-Dee Integrated Engineering Creations LLC, Abu Dhabi, UAE
Projects Manager

Apr'11-Mar'17

Successfully executed consulting responsibilities entailing structuring & shaping client engagements, solving complex client challenges, building innovative and practical client solutions and managing large organizational changes.

Major Projects:

- General Civil Aviation Authority (GCAA) HQ project, Abu Dhabi– approx. Dhs. 7.00 Million
- General Authority of Ports, Borders & Free Zones Security HQ Move, ADNEC Complex, Abu Dhabi – approx. Dhs. 30.00 Million
- General Authority of Ports, Borders & Free Zones Security HQ Move, Masdar City, Abu Dhabi – approx. Dhs. 0.90 Million
- Abu Dhabi Food Control Authority HQ Move, Abu Dhabi – approx. Dhs. 100.00 Million
- Ministry of Economy HQ Move, Abu Dhabi – approx. Dhs. 19.00 Million
- Wade Adams Office, Dubai – approx. Dhs. 5.00 Million
- Invest AD, Abu Dhabi – approx. Dhs. 2.00 Million
- Luludi Flowers, Abu Dhabi – approx. Dhs. 0.50 Million
- Daman Retail Sales Branches, Abu Dhabi & Western Region – approx. Dhs. 10.00 Million

Previous Experience

Al Bukhatir Group, (Terrazzo Dubai LLC) (Dubai, UAE)
Technical Coordinator/ Sr. Quantity Surveyor

Mar'08-Apr'11

Indovance INC, USA (Teknovance Pvt. Ltd., Pune, India)
Sr. Civil Engineer

Feb'06-Jan'08

Rachana Architects, Pune, India
Civil Engineer

Sep'04-Jan'06

Runwal Group, Pune, India
Civil Engineer

Jul'03-Aug'04

Education

- **BE (Civil Engineering)** from Dr. B.A.M. University, India, Aurangabad with **65.00%** in 2003
- **Diploma in Civil Engineering** from M.S.B.T.E., India, Kopargaon with **66.60%** in 1999

Seminars

- Topic:** Design of Castellated Beams
Details: Studied different shapes & sizes of castellated beams & its practical applications

Academic Project

- Title:** Design Solution of a Steel Intensive Elevated Light Rail Transit Structure
Company: Institute of Steel Development and Growth (INSDAG)

Extracurricular Activities

- Completed training courses for IMS management System (ISO: 9001, ISO: 14001, OHSAS: 18001) by Quality Indeed
- Qualified "Graduate Record Examination" (GRE)
- Qualified "International English Language Testing System" (IELTS)
- Diploma in ancient Japanese Science of "Reiki"

Personal Details

- Date of Birth:** 7th August 1977
Passport No.: L8348974
Visa Status Employment Visa – Bahrain
Driving License: Bahrain
Marital Status: Married
Nationality: Indian
No. of Dependents: 4
Languages Known: English, Hindi, Marathi & Arabic(beginner)