

DEVAMALYA DE

Contracts, Planning & Projects Head / DGM

Infrastructure Project Management | People Management
Location Preference – Globally



Executive Profile

- Offering **over 15 years** of experience in heading high value construction projects
- Success in managing **Greenfield & Brownfield Projects** to the tune of **BHD 20 million (USD 50 million)** including Residential, Commercial Projects across **Bahrain** in compliance with schedule & budget by maintaining strong relations between client, contractor & project staff
- Skilled in providing **oversight & administration** of **contract management process**, right from stage of bidding, tendering, proposal of RFP, award & post award, budget & payments, negotiation with vendors, work progress till closure
- Planned, executed & spearheaded** as well as provided consultancy to projects involving method statement, development, contract administration and resource planning

Education & Credentials

- PG in Management** from IIM Kozhikode
- PG in Advanced Construction Management** from NICMAR Pune
- B.E. (Civil)** from Visveswaraiya Technological University, Karnataka

Career Timeline (Recent 5)



Contact

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Key Impact Areas

- Strategic Project Planning & Control
- Project Management
- Contract Formulation & Administration
- Project Financials/ Cash Flow Mgmt.
- Client/ Stakeholder Management
- Resource Management
- Cost Control & Mitigation
- Site Management
- Team Building & Management

Soft Skills

- Motivator
- Communicator
- Change Agent
- Collaborator
- Analytical
- Leader

Notable Accomplishments Across The Career

~At **M.A.Y. Almezeal Construction & Services B.S.C.:** (Since Jan'17)

- Pivotal in planning & leading successful completion & hand-over of worth BHD 20 million (USD 80 million) Greenfield & Brownfield Projects entailing mass housing projects, highrises, independent villas , factory, waqf buildings & Cluster of Maintenance Projects across Bahrain
- Steered efforts in planning, driving & executing organizational audit & certification for OHSAS 18001: 2007
- Successfully delivered own real estate projects (including finishes & interiors) of Company like Three & Two Storey Mixed used Commercial Buildings (cumulative over \$1 million)
- Delivered excellence in strategic planning, establishing & developing new business lines within construction such as **modularized Light Gauge Steel structures**
- Established alliances/tie-ups with key players & business leaders to obtain tendering, resulting in deeper market penetration & reach

~At **Turner & Townsend India Pvt. Ltd.:** (Sep'15 – Aug'16)

- Acted as Project Planning / Procurement Head & Project Management Lead for a 100 Acres Greenfield Development for a leading IT Major encompassing IT Buildings, Training Centres, Utility Blocks, Cafés & Pre-Engineered Buildings
- Devised detailed activity tracker along with Gantt Charts, updated, monitored & tracked Gantt as well as raised Red Flags for potential showstoppers

~At **Busfun Consulting India Pvt. Ltd.:** (Sep'14 – Aug'15)

- Steered efforts in complete operations management of start-up
- Drove multiple portfolios entailing Sourcing, Supply Chain, Vendor Development and Strategic Tie-ups with Advisors, Consulting Companies, Developers & Payment Gateways
- Managed marketing (& promotions) and strategy functions; engaged in administration & facilitation of fund raising work

~At **Lodha Group of Companies:** (Mar'13 – Aug'14)

- Led key development of New Cuffe Parade, Wadala-Project Coordination encompassing Planning & Management for Commercial & Residential Towers and over 10k sq.m. Basement Car Park
- Contributed in all phases of project execution; obtained approval engineering/design changes, troubleshoot & resolved complex technical problems and met project deadlines & highest possible quality standards

~At **Oberoi Realty Ltd.:** (Dec'05 – Feb'13)

- Front-led overall functions of multiple projects of residential towers, commercial highrises, corporate office, mall (total 400,000 sqm) entailing planning, coordination and project management
- Developed Standard Operating Procedure for all the verticals in the company with support from Big 4 Consultants
- Delivered excellence in development & implementing MIS for all projects in Oberoi Realty Ltd.

~At **Sahara Commercial Corporation Ltd.:** (Jan'04 – Nov'05)

- Drove end-to-end functions of multiple projects luxurious residential apartments, villas entailing planning, site execution, invoicing, coordination for ISO standards
- Partook in brand perception & enhancement activities for Aamby Valley (participated in Brand Equity Quiz for Pune Rounds in 2004-05)

Organizational Experience

Since Jan'17: **M.A.Y. Almezeal Construction & Services B.S.C., Bahrain as Contracts, Planning & Projects Head / DGM**

Role:

- Developing project baselines, monitoring & controlling projects with respect to cost, resource deployment, time overruns and quality compliance to ensure satisfactory execution of projects
- Scheduling & monitoring resources; reviewing project status during the course of periodic project review meetings
- Actively planning, conducting & leading risk management exercises along with recommending mitigation measures
- Collaborating with clients, architects, consultants, contractors, subcontractors & external agencies for techno-commercial discussions, changes required in tender/ contract documents, cost estimates, including billing, variation/ deviation proposals, claims, approvals, obtaining statutory clearances and so on
- Formulating operating budgets and managing overall operations for executing the projects within cost & time norms
- Developing, negotiating & finalizing contractual agreements with operators
- Establishing strategic direction of the organization involving formulation of policies, procedures, SOPs, goals and objectives
- Managing various techno-commercial activities such as finalization of contractors, BOQ; preparing technical & commercial proposals, Detailed Project Reports and steering tender negotiations
- Supporting negotiations with financial institutions for sanction of business expansion loans & grants
- Evaluating contractual terms & conditions and commercial issues pertaining to payments mechanism; advising for assessment of risk-bearing contractual terms and elimination of risks
- Facilitating contract strategy meetings to identify client requirements; drafting contractual provisions based on strategy discussions; establishing standards for contracts, including presentation of budget, payment terms and provisions
- Engaging stakeholders in negotiation decisions involving legal requirements; analyzing contract terms and identifying areas of possible risks & opportunities along with the management

Previous Experience

Sep'15 – Aug'16: Turner & Townsend India Pvt. Ltd. as Area Manager

Sep'14 – Aug'15: Busfun Consulting India Pvt. Ltd. as Head – Operations & Projects

Mar'13 – Aug'14: Lodha Group of Companies as Assistant General Manager

Dec'05 – Feb'13: Oberoi Realty Ltd. as Senior Manager – Engineering

Jan'04 – Nov'05: Sahara Commercial Corporation Ltd. as Management Trainee / AM

May'03 – Jun'03: Shapoorji Pallonji & Co. Ltd. as Management Trainee

Certifications

- Bullet Proof Manager Certificate from Crestcom
- Certificate in Primavera Enterprise from KLG System
- Advanced Project Management Program from PARAM PMI Pune
- Quantity Surveying Program from PARAM PMI Pune
- 35 PDUs towards PMP Certification

Personal Details

Date of Birth: 16th August 1975
Languages Known: English, Hindi & Bengali
Present Address: Flat 23, Building 4521, Road 476, Block 604, Alquaryah, Sitra, Kingdom of Bahrain
Permanent Address: Marigold 4D, Flat 402, Beverly Park, Mira Road (E), Thane District – 401107, Maharashtra
Driving Licenses: Bahrain and India
Passport No.: L2992410 (Aug'23)
Visa: Residence Permit, Bahrain
Engineer's License Registration No.: EPP/C2140/CE/05-A
Membership: Chartered Institute of Building (CIOB), No.: 2030671