

Matthew Hulme BSc (Hons), MBA

UK Address:

43 Schofield Street
Leigh
Wigan
WN7 4HT
UK

E-mail: mjh78uk@yahoo.co.uk
Mob Tel: +44 (0)7360 630 426
Date of Birth: 21 November 1978 (43yrs)
Nationality: British
Status: Living with Partner
Notice Period: 1 month

PERSONAL & PROFESSIONAL PROFILE

A driven and effective Contract & Commercial Manager with extensive managerial, business, financial and technical acumen gained from successfully undertaking senior roles within major building, civil engineering, infrastructure, and O&G organisations.

During my 25-year career within the construction industry both within the UK and internationally I have established a proven track record of developing and implementing key strategies to deliver multi-million-pound construction projects, utilising exceptional interpersonal skills and communicative abilities to build positive and lasting relationships with clients and colleagues at all levels.

I am a dedicated and energetic leader with excellent organisational, planning, motivational and time management skills that when combined demonstrate a proven ability in developing and managing successful teams that achieve both personal and project objectives and who thrive in working in a fast-paced, results driven environment.

CORE COMPETENCES / AREAS OR EXPERTISE

Contract Formation & Administration / Pre-&Post Contract Management / Claims & Dispute Resolution Project Management / Change Control / Commercial Management / Team Building / Bid Management Quality & Value Management / Planning & Procurement / Client Management / Subcontract Management

Retail Developments / Healthcare Developments / Commercial Developments / Industrial Developments Residential Developments / Transportation Networks / Civil Engineering & Structures / Traffic Management Demolition & Refurbishment / Highway Maintenance / Oil & Gas Production Plants / Mining

ACADEMIC QUALIFICATIONS

2002 – 2003 **MBA, Master of Business Administration:** The University of Salford, UK

1997 – 2002 **BSc (Hons) Quantity Surveying 2(ii):** The University of Salford, UK

1995 – 1997 **A-Levels:** Geography (C), Economics (D), History (E), General Studies (E)
Bridgewater Sixth Form College, Manchester

1993 – 1995 **G.C.S.E's:** 10 subjects at grades A to C (English Lit / Lang & Mathematics)
Bridgewater School, Manchester

EMPLOYMENT HISTORY

NMS Infrastructure, UK
Commercial Manager
July 2019 - Present (30 months)

NMSI is an EPC project developer with an international network of experts working with clients and colleagues to develop and deliver innovative solutions to complex social infrastructure challenges. From its base of 3 UK offices and 6 international offices, NMSI brings together the best in class experts working across disciplines and cultures to deliver national infrastructure projects.

As part of the Senior Management Team reporting directly to the Managing Director my role as Commercial Manager is to successfully lead and manage the commercial departmental functions for all projects both within the UK and overseas and take responsibility and accountability for all contract and commercial activities on projects from initial estimating and pre-construction phases through to works delivery and final account and project close out.

Project: Multiple Healthcare Projects across Africa
Value: \$300m plus per project
Contract: FIDIC Silver Book
Client: Ministry of Health (MoH)
Description: Delivery of full turnkey design, build, equip and train support services for the development of locally appropriate healthcare infrastructure projects in partnership with the Ministry of Health (MoH) across Africa, ranging from Mini-Healthcare facilities (22 beds / GIA 850m²) to District and Regional Hospitals (80 to 200 beds / GIA 8,500 – 12,000m²)

Network Rail, UK
Senior Quantity Surveyor (Contract Position)
Oct 2018 – June 2019 (9 months)

Network Rail is the owner and infrastructure manager of most of the railway network in Great Britain. Network Rail is part of the Department for Transport with no shareholders, which reinvests its income in the railways. Network Rail's main customers are private train operating companies (TOCs), responsible for passenger transport, and freight operating companies (FOCs), who provide train services on the infrastructure that the company owns and maintains. Network Rail is currently undertaking a £38 billion programme of upgrades to the network, including Crossrail, electrification of lines, upgrading Thameslink and a new high-speed line.

Reporting directly to the Programme Manager my role as SQS is to successfully lead and manage the commercial functions for all projects within the Overhead Line Electrification (OLE) Department and take responsibility and accountability for all commercial activities on projects from initial estimating and pre-construction phases through to works delivery and final account and project close out.

Project: Overhead Line Electrification Works (CP6 - 5yr Control Period)
Value: Approx. £4 million per Annum
Contract: Bespoke
Client: NR Regional Asset Manager (North)
Description: The OLE Works Delivery Department are tasked with undertaking the design, planning and delivery implementation of all aspects associated with and to the continuous and seamless operation of the overhead line electrification including but not limited to; minor works, bridge earth strips, dropper renewals, auxiliary wire removal and replacement, neutral sections, earth cantilevers, public safety campaign changes and resilience works.

Solomon's Europe, UK
Senior Quantity Surveyor (Contract Position)
Oct 2017 – Oct 2018 (12 months)

Family owned private consultancy practice providing quantity surveying, commercial management and project control services to the engineering and process industries.

Working within the client PMT organisation as Commercial Lead on a major 5-10year process plant de-commissioning project in Runcorn; providing commercial and contractual services in key areas; cost management, control & reporting. Preparing control budgets and revisions for each work scope package and monitoring predicted spends against original provision estimates and identifying shortages / excesses. Providing transparent reporting of budgets

against provisions and sanctions. Defining cost structures, control and reporting mechanisms for demolition and construction phases of each work package. Developing a savings and cost avoidance register. Contract preparation & management under the functional accountability of the UK Purchasing Manager, ensuring robust supplier review and appraisal process is completed for the various work packages. Liaising with the design team to draft works information scopes. Preparation & management of packages of work for tender, from initiation through to contract award (contracts based on a mix of standard client terms and NEC3 Subcontract terms). Establishing appropriate contractual reporting & control mechanisms for variations, incentivisation, payments and dispute resolution.

Project: Runcorn Decommissioning, Demolition & Regeneration
Value: £50 million
Contract: NEC4 (Option A)
Client: Inovyn
Description: Specialist decontamination and cleaning (including disposal of all contaminants to several UK & European destinations) of multiple plant units and cell rooms (all contaminated with hazardous chemicals and gases including metallic mercury) across the Runcorn site to allow for decommissioning to be undertaken safely by industry specialists RVA Group and then subsequent dismantling and demolition activities (all around live operational plant and services) prior to extensive ground and environmental remediation to facilitate the regeneration of the land for future use.

Square 4 Services, UK

Contracts & Commercial Manager (Contract Position)

Jan 2017 – October 2017 (10 months)

SQ4S are a family owned renewable energy specialist providing turnkey Solar PV solutions in the North West to both the construction and commercial sectors. Consultancy services provided to SQ4S and overseeing all commercial functions within the business unit for multiple projects across the country assuming full accountability for activities from; tender and pre-construction stages through to construction delivery and final account close out.

Saudi Aramco, Saudi Arabia

Contract Advisor / Business Administrator

Sept 2014 – Jan 2017 (2 years 4 months)

Saudi Aramco is the state-owned oil company of the Kingdom of Saudi Arabia and a fully integrated, global petroleum and chemicals enterprise. A world leader in hydrocarbons exploration, production, refining, distribution, shipping and marketing, and the world's top exporter of crude oil and natural gas liquids (NGLs). Saudi Aramco's oil and gas production infrastructure leads the industry in scale of production, operational reliability and technical advances. Currently the world's largest crude oil exporter, producing roughly one in every eight barrels of the world's oil supply. Seconded to Petro-Rabigh a Joint Venture company (Saudi Aramco & Sumitomo Chemicals) as a Contract Advisor / Business Administrator on the Rabigh – Phase II Expansion Project (Petrochemical 3&4 Package) my primary role is to provide; commercial oversight, business administration and support services, contract and legal advice to the Project Management Team.

Project: Rabigh-II Petrochemical 3 & 4 Package
Value: £872 million
Contract: Bespoke EPC (GS Engineering & Cons.) Contract
Client: Rabigh Refining & Petrochemical Company
Description: The Rabigh Phase II Project involves the \$8bn expansion of Petro-Rabigh Refining and Petrochemical Complex located approximately 150km north of Jeddah, Saudi Arabia. The project includes; the expansion of the existing ethane cracker, construction of an aromatic complex and an ethylene cracker debottlenecking plant. It will further enable the complex to produce 30 million cubic feet per day of ethane and three million tons of naphtha per year, which will be used as feedstock to produce a variety of petrochemical products. The plant is set to produce an estimated 300,000t of ethylene per year. The CP3 and CP4 EPC Package includes the construction of production facilities for; petrochemical products such as ethylene propylene diene monomer (EPDM), thermoplastic polyolefin (TPO), methyl methacrylate (MMA) monomer, polymethyl methacrylate (PMMA), low density polyethylene / ethylene vinyl acetate (LDPE / EVA).

Deacon & Jones LLP, UK

Seconded to NMS Infrastructure Ltd, Ghana

Region Manager (Contract Position)

Jan 2014 – Aug 2014 (8 months)

Deacon and Jones provide high quality project management and cost consultancy services, within both the commercial and public sector in the UK and internationally.

Seconded directly to the Contractor NMS Infrastructure Ltd. and reporting to the Projects Director, I assumed the role of contract and commercial lead responsible for; the establishment and management delivery of all procurement and supply chain functions, pre and post contract formation including negotiation and award of multi-million dollar contracts, client and subcontractor administration, liaison and interface with each of the client representatives with regards to; MOU's, design and construction led value engineering, change management and overall programme scheduling. In addition, I also provided strong support to the Operations Manager to assist with the mobilisation and management of site construction teams across Ghana ensuring compliance with site and commercial operating procedures.

Project: District Hospital Programme

Value: £175 million

Contract: FIDIC

Client: Ghanaian Ministry of Health

Description: Turnkey healthcare infrastructure programme encompassing discrete projects including the construction of 7 district hospitals (each 34 acres of built area) in remote locations within Ghana, refurbishment of an existing major medical facility, rebuild of a medical and pharmaceutical grade national storage facility, delivery of a comprehensive clinical training package and installation of regional and country wide IT pharmaceutical management system.

Canadian Natural Resources Limited, Canada

Lead, Supply Management (Contract Position)

Oct 2012 – December 2013 (1 year 3 months)

Established in 1989 CNRL is one fastest growing and largest independent crude oil and natural gas producers in the world, with operations and a diversified combination of assets stretching across North America, the North Sea and Offshore Africa.

Reporting to the Manager, Supply Management my role as Lead, Supply Management is to operate within a matrix organizational setting to support specific project teams (projects are in various stages including engineering and design, procurement and construction) to ensure that their procurement and contract needs are met whilst remaining in compliance with company policies and procedures.

Responsibilities:

- Team Management - Lead and mentor a team of eight to ten procurement and contract specialists. Contribute to hiring, performance reviews and performance management of your team ensuring your team works closely with the project management team to identify contracting and procurement requirements. Create a positive work environment that encourages the development and empowerment of employees;
- Bid Management - Oversee and drive the activities and resources required to execute the procurement and contract management process; scope development, supply market research and positioning, requests for proposals/quotations, evaluation, negotiation, award and administration of contracts and agreements;
- Claims Management - Lead and participate in negotiations to resolve contract, commercial and technical exceptions, change orders and EOT and Loss & Expense claims;
- Contract Administration - Advise and assist all team members on the application of contract conditions and formulation of all contractual correspondence & notices, ensure that close out commitments are undertaken in a timely manner;
- Value Management - Develop strategies to obtain best value for the goods and services, oversee and manage the change control process, value engineering opportunities, monthly valuations and final accounts;

- Supply Chain Management - Develop and maintain positive relationships with suppliers and contractors to ensure a strong supply base is available for goods and services, develop and maintain positive relationships with internal stakeholders to address their needs for information and input.

Horizon Oil Sands Project Overview

The Horizon Oil Sands project is tasked with taking full production capacity currently standing at 110,000 bbl/d of fully upgraded, light, sweet synthetic crude oil, through to a targeted full facility capacity of approximately 250,000 bbl. /d. Further phases of expansion will bring the ultimate capacity to 500,000 bbl. /d by 2017.

Project: Horizon Oil Sands – Downstream, Reliability Tranche 2
 Value: \$375 million
 Contract: Bespoke EP (Technip) Contract with Multiple Construction Contracts
 Client: Canadian Natural Resources Ltd
 Description: Engineering, procurement and Construction (EPC) of a Gas Recovery Unit (GRU), Butane- treating Unit (BTU) and a 3rd Sulphur Recovery Unit (SRU) within the existing operational plants.

Project: Horizon Oil Sands – Downstream, VDU / DRU & HSU
 Value: \$827 million
 Contract: Bespoke EPC Contract (Technicas Reunidas)
 Client: Canadian Natural Resources Ltd
 Description: Engineering, procurement and Construction (EPC) of a 2nd Diluent Recovery Unit (DRU-2, Unit 31A), the Vacuum Distillation Unit (VDU, Unit 32) and the H2S Stripping Unit (HSU) of the Horizon Upgrader to support the synthetic crude oil (SCO) production target of 250,000 bpcd, scheduled for Phase 2 of the Horizon Oil Sands.

B. Stabilini & Co. Ltd, Nigeria

Contract & Commercial Manager

Mar 2010 – Sept 2012 (2 years 6 months)

B. Stabilini & Co. Ltd is leading Building & Civil Engineering Contractor with over 50 years industry experience in Nigeria, specialising in the provision of a complete construction solution to their clients within the retail, commercial, residential, industrial and healthcare sectors of the industry.

Reporting directly to the Managing Director my role as Contract & Commercial Manager is to oversee the company interests, handle daily business issues, manage company associations, recruitment and human resources, create and realise new business opportunities, in addition to that of all the commercial and technical functions within the company. Since joining the business, I have worked continuously to strategically expand, preserve and improve the company's procedures, standards and policies with the establishment of a new Quality Management System which has been rolled out across all our respective projects and I am also currently in the process of finalising the new company website.

Responsibilities:

- Team Management - Management and co-ordination of all commercial and administrative staff including full responsibility for our company recruitment, training, performance monitoring and evaluation and disciplinary procedures;
- Cost Management - Reviewing, vetting and reporting of CVR's and cash flow forecasts to the Managing Director;
- Client Management - Establishment of effective communication channels to facilitate the interface, negotiation and contract close out process with the client;
- Contract Administration - Advise and assist all commercial staff on the application of contract conditions and formulisation of contractual correspondence & notices;
- Subcontract Management - Oversee and provide sign off on all procurement and award of work packages, management of SC liabilities, payments, claims and final accounts;
- Process and Project Control Management - Responsible for monitoring and developing operational and commercial process flows to minimise exposure to risks;

- Value Management - Oversee and manage the re-measurement and change control process, value engineering opportunities, monthly valuations and final accounts;
- Claims Management - Formulation of all EOT and Loss & Expense claims and resolution of contractual and commercial issues;
- Bid Management - Preparation of all commercial and technical bid proposals in conjunction with the Managing Director.

Project: CBN Lokoja
 Value: £26 million
 Contract: JCT 2005 (Standard Building Contract)
 Client: Central Bank of Nigeria
 Description: Construction of a 12,500sqm main branch building over 3 stories comprising of a basement containing 4 specialist vaults, and three upper floors of main banking hall, cashier booths, offices and meeting rooms. Ancillary buildings include; gate house, generator house, detention cells, security centre, facilities management block, borehole and water treatment plant, covered car parking, hard and soft landscaping and external service installations.

Project: Ado Bayero Shopping Mall
 Value: £32 million
 Contract: FIDIC (Multilateral Development Bank Harmonised Edition 2006)
 Client: Beverly Development & Realities Ltd
 Description: Construction of a 25,362sqm shopping mall, 19,250sqm being at GF level with the central section housing 13,000sqm of line tenants, flanked on the north & south sides by two anchor tenants; "Game" & "Shoprite" and 5,842sqm provided at FF level comprising of an entertainment centre and restaurants. Ancillary buildings include; a gate house, generator house, sewage & water treatment plant, taxi and public transport facility, outside prayer & abolition area, primary & secondary service yards, 1,250 car parking spaces, hard and soft landscaping including water features and external service installations.

Project: CBN Birnin Kebbi
 Value: £29 million
 Contract: JCT 2005 (Standard Building Contract)
 Client: Central Bank of Nigeria
 Description: Construction of a 10,000sqm main branch building over 3 stories comprising of a basement containing 4 specialist vaults, and three upper floors of main banking hall, cashier booths, offices and meeting rooms. Ancillary buildings include; gate house, generator house, detention cells, security centre, facilities management block, borehole and water treatment plant, covered car parking, hard and soft landscaping and external service installations.

Project: Reliance Hospital
 Value: £25 million
 Contract: JCT 2005 (Standard Building Contract)
 Client: Reliance Hospitals Ltd
 Description: Exclusive 5-star state of the art 13,000sqm healthcare development with a GFA of 8,000sqm comprising of 4 concrete framed buildings each 4 stories high including basement and ground level car parking, ancillary buildings including 2 security gate houses, generator house and mosque, associated external works comprising of; access roads, drainage, hard & soft landscaping with water features. All internal finishes including the medical equipment have been imported from overseas with the objective of being able to rival any worldwide hospital.

RFC International Ltd, UK

Commercial Manager

Feb 2009 – Mar 2010 (1 year 1 month)

RFC International is a professional and dynamic Building and Interior Fit-Out Company based in Manchester with a broad base of expertise within the Retail, Leisure, Commercial and Private sectors. With over 30-years of industry experience and strong in-house capabilities they deliver tailor made turn-key solutions tailored to suit their clients. Reporting directly to the Managing Director my role as Commercial Manager within RFC was to successfully lead and manage the commercial functions for all projects within the business unit and take responsibility and accountability for all commercial activities on projects from tender and pre-construction phases through to construction delivery and final account close out.

Responsibilities:

- Bid & Estimating Management - Preparation of all commercial and technical bid proposals and estimating of works in conjunction with the Managing Director;
- Cost Management - Reviewing and controlling all projects costs in conjunction with the Finance Manager;
- Subcontract Management - Procurement and award of work packages, management of SC liabilities, payments, claims and final accounts;
- Client Management - Establishment of effective communication channels to facilitate the interface, negotiation and contract close out process with the client;
- Contract Administration - Application of contract conditions and formulisation of contractual correspondence & notices;
- Value Management - Undertaking of re-measurement exercises, managing the change control process, identifying value engineering opportunities, preparing valuations and agreement of final accounts.

Project: Various Bespoke Residential / Retail Projects
Value: £0.1 – 1 million
Contract: JCT 2005 (Standard Building Contract)
Client: Various Private Clients
Description: From complete new design and build residential houses to the refurbishment and alteration of existing houses and retail units, encompassing all aspects of the construction process from; structural demolition and alterations, soft strip out, full substructure through to superstructure works, complete MEP services and high specification internal fit out and finishes.

Project: Various (The Restaurant Bar & Grill, Manchester / Piccolino Restaurant, Manchester)
Value: £0.05 – 0.35 million
Contract: JCT 2005 (Standard Building Contract)
Client: Individual Restaurant Company
Description: High specification alteration and interior fit out works across the UK, including complete turnkey refurbishment projects of existing and new restaurants for several clients in addition to on-going maintenance contracts and 24hr call outs services.

Project: Various (Pine Lake Resort / Woodford Bridge Country Club / Royal Regency)
Value: £0.1 – 0.5 million
Contract: Bespoke Client Contract
Client: Diamond Resorts International
Description: High specification alteration and refurbishment works across the UK and Europe, including the complete upgrade and refurbishment of luxury lodges and resort restaurants and leisure facilities, hotel accommodation, reception desks, lobby areas and restaurants and bars.

Sama – EC Harris, Dubai

Senior Contract Administrator

June 2008 – Jan 2009 (7 months)

Sama-ECH was a JV Project Management Organisation formed between Sama-Dubai and EC Harris to delivering some of the world's most exciting construction projects in terms of scale, complexity and diversity across the Middle East and North Africa.

My role as Senior Contractor Administrator focused on providing direct support to the Project & Commercial Director in terms of managing the cost control, planning, scheduling, progress measurement, risk, change control, monthly

status reporting and project controls at all phases of the project delivery process to ensure full accountability and compliance with the clients' directives.

Responsibilities:

- Team Management - Management and coordination commercial team throughout the various phases and lifecycle of the project;
- Pre-Contract Management - Undertaking of all pre-qualification, procurement and tendering strategies, evaluation and clarifications. Advising the client on contract selection and formulization, in addition to the formation of; non-disclosure agreements, memorandums of understanding and award recommendations to consultants and contractors;
- Process and Project Control Management - Develop and maintain project schedules in consultation with the project team to meet all project team, client and management requirements;
- Risk Management - Development, alignment and regular monitoring of risk management register in line with clients' expectations;
- Cost Management - Configure, implement and control the project cost and change control system in consultation with the cost managers to meet all project team, client and management requirements;
- Value Management - Identification and undertaking of value engineering exercises to provide the clients with added profitability and best value;
- Client Management - Provision of weekly reports and presentations to the client to provide an overview as to the status of the overall project deliverables with emphasis in terms of cost, progress, risk and time.

Project: Jumeirah Hills Project (Extension of Madinat Jumeirah)

Value: £40 billion

Contract: FIDIC (Red Book 99)

Client: Sama Dubai

Description: An extension of the existing Madinat Jumeirah Development consisting of; themed retail and diverse entertainment developments covering an area of 525,000sqm, hotels & serviced apartments ranging from 3, 4, 5 & 5 stars covering an area of 480,000sqm, residential towers (mid / high rise) consisting over 19,000 units, landmark office towers and boutique office districts over 1.6m sqm, 12,000sqm cultural facilities and conference centres including museums, art galleries and libraries. All elements will be linked by streetcar and water taxi elements, an integrated mass transit system linked to all zones, greenbelts and pedestrian promenades, and the entire development will be laced with canals and lakes.

Trafalgar Technical Services Ltd, Dubai

Senior Contract Administrator

Jan 2008 – June 2008 (6 months)

TTS is PQS practice within the Middle East that encompasses all aspects of professional services within the building, infrastructure, civil engineering, interior design and petrochemical sectors with the ability to deliver a bespoke package of specialist construction solutions to their clients including: Quantity Surveying, Cost Management, Value Management, Project Management and Dispute Resolution.

My role as Senior Contract Administrator involved providing commercial support to an existing team of Contract Administrators who were engaged on behalf of the Client to administer all post contract matters relating to the Phase II Expansion Project. I was directly responsible for overseeing the Main Contractors - Interior Finishes Package, which the involved the evaluation and agreement of over 2,000 change control orders.

Responsibilities:

- Team Management - Management and co-ordination of all commercial and technical quantity surveyors' staff in measurement roles (POMI rules of measurement);

- Post Contract Management - Overall responsibility for the measurement, evaluation, assessment and agreement of all the main contractors change order requests related to the “Interior Finishes” Package of Works on the Contract in conjunction with their Extension of Time submissions;
- Contract Formulization - Responsible for the formulization, negotiation and execution of the contract agreement with Siemens for the provision of the Baggage Handling System for the airport.

Project: Dubai International Airport – Phase II Expansion
 Value: £ 640 million (JV Murray & Roberts & Takenaka)
 Contract: FIDIC (Red Book 87- 4th Edition & Yellow Book 99 - 1st Edition Design and Build)
 Client: Department of Civil Aviation (DCA)
 Description: Construction of Terminal 3 which featured a 105,000sqm multi-level underground structure incorporating 1st class lounges, 180 check-in counters, restaurants, 2,600 car parking spaces with a central commercial center around a roof-lit atrium. Concourse 2 is directly connected to T3 and consists of a multi-level structure for departures / arrivals with 27 gates and 59 passenger loading bridges, 300 room 5-star hotel and health club, 10,00m² of commercial space and 5 aerobridges.

Project: Dubai International Airport – Baggage Handling System
 Value: £ 350 million (Siemens Dematic)
 Contract: FIDIC (Red Book 87- 4th Edition & Yellow Book 99 - 1st Edition Design and Build)
 Client: Department of Civil Aviation (DCA)
 Description: With conveyor lines totaling 90 km in length, the new automated baggage handling system is one of the largest and also one of the deepest installed underground baggage handling systems capable of handling 15,000 bags per hour.

Hovington Ltd, UK

Managing Quantity Surveyor

Apr 2006 – Jan 2008 (1 year 10 months)

Hovington is a leading civil engineering contractor based in Lancashire, specialising in the provision of groundwork, highways, drainage, structures and are one of the most prominent retail industry specialists for the like of Sainsbury, Tesco, Asda and IKEA.

Reporting directly to the Commercial Director my role as Managing QS within Hovington was to successfully oversee and manage all commercial functions within the business unit for multiple projects across the country assuming full accountability for activities from; tender and pre-construction stages through to construction delivery and final account close out.

Project: Asda Store, Wythenshawe
 Value: £0.75 million
 Contract: NEC (ECC) Option B
 Client: Asda Stores Ltd
 Description: Conversion and internal fit-out of an existing Co-op Store into a new Asda Superstore. Work included the extensive demolition of existing structures and soft strip out, new substructure works to main trading floor and to the new Co-op travel centre incorporating a new lift shaft, superstructure works, new internal and external drainage modification works and alterations to multi story customer carpark.

Project: Sainsbury Stores, Nationwide
 Value: £0.25 – 1 million (Multiple Contracts)
 Contract: NEC (ECC) Option B
 Client: Sainsbury’s Supermarket Ltd
 Description: New build extensions and refurbishment of existing stores across the country. Works included structural demolition and soft strip, complete substructure works packages (ranging from bulk excavation, concrete foundations, beams and slabs, drainage and incoming services) structural steelwork and mezzanine floors. External works (ranging from phased restructuring of existing store parking, contiguous piled retaining structures, gabion walls, 278 works with local highways agency, hard and soft landscaping, street furniture). Much of works had to be undertaken whilst the store was fully operational thus increasing the complexity of the project from a management, planning and health and safety perspective.

Project: IKEA, Wednesbury
Value: £1.2 million
Contract: NEC (ECC) Option B
Client: IKEA
Description: New build extension consisting of 1,500sqm of new sales floor and 8,200sqm of new warehouse facilities. Works included an extensive bulk earthwork cut and fill exercise and provision of all substructure and incoming service works associated up to and including the ground floor slab. External works consisted of the provision of a new concrete service yard complete with dock levellers and service delivery access road.

C Spencer Ltd, UK

Senior Quantity Surveyor

Mar 2004 – Apr 2006 (2 years 1 month)

C Spencer is an award-winning company providing world class engineering solutions in terms of Integrated Design, Construction, Civil Engineering, and Neighbourhood Development, Mechanical & Electrical Engineering services within the Rail Infrastructure, Engineering, Energy & Sustainability, Professional Services and Data Infrastructure Sectors.

Reporting directly to the Area Commercial Manager my role as Senior QS encompassed managing and delivering all aspects of the commercial functions within the business unit and accountability for project activities from; tender and pre-construction stages through to construction delivery and final account close out.

Responsibilities:

- Cost Management - Producing monthly CVR's and cash flow forecasts;
- Subcontract Management - Procurement and award of work packages, management of SC liabilities, payments, claims and final accounts;
- Client Management - Establishment of effective communication channels to facilitate the interface, negotiation and contract close out process with the client;
- Contract Administration - Application of contract conditions and formulisation of contractual correspondence & notices;
- Value Management - Undertaking of re-measurement exercises, managing the change control process, identifying value engineering opportunities, preparing valuations and agreement of final accounts;
- Claims Management - Identification and establishment of EOT and loss & expense claims;
- Team Management - Management and co-ordination of assistant and trainee commercial staff.

Project: St. Helens Central Station
Value: £6 million
Contract: NEC (ECC) Option B
Client: Network Rail & Mersey Travel
Description: Construction of a state-of-the-art tubular steel and curved glass new station building comprising of; booking hall, ticket office, toilets, waiting room, retail space, 1st floor cafe and lifts, complete with a new 34m span tapered copper clad pedestrian footbridge over the existing tracks to a new waiting room and facilities on the far platform.

Project: A59 Downham Road Bridge Works, Clitheroe
Value: £0.6 million
Contract: NEC (ECC) Option A
Client: Lancashire County Council
Description: Complete propping of the existing structure by way of jacks to allow removal and replacement of the bearing plinths. Concrete repairs were carried out to the full span of the bridge and all steelwork shot blasted and re-painted. Extensive and complex temporary works had to be designed to enable access to the bridge span which was approximately 40m above road level. A movable scaffold cradle was

designed and erected to enable the works to be carried out at height without the need for extensive traffic management.

Project: Modern Facilities at Stations (MFA@S), Nationwide
Value: £9.2 million
Contract: ICE
Client: Network Rail
Description: Construction and refurbishment of 22 railway stations in Merseyside, 4 stations in Manchester, 3 stations in the Midlands and 29 stations in the South. These works included CIS provision in stations, new waiting rooms or refurbishment to existing waiting rooms, CCTV to some stations and Modular Toilet Pods to other stations.

Systemch International, UK

Contract Consultant (Freelance Position)

June 2003 – Mar 2004 (9 months)

Systemch International is a leading Commercial Management & Dispute Resolution Consultancy that provides their clients with a full project lifecycle support service ranging from; contractual & commercial management, planning and scheduling, claims, expert witness and dispute resolution services. My role as Contract Consultant involved the secondment to Jarvis Plc. to provide commercial support to an existing team of claim experts who were engaged on their behalf to undertake a Construction Claim Investigation on the Wirral Schools PFI Project due to the discovery of asbestos within the schools which had resulted in severe delays and financial losses to the project.

Responsibilities:

- Claim Preparation - Research and identification of historical and contemporary records, forensic planning and claim formation;
- Entitlement & Quantum Claim Reports - Preparation, submission & negotiation of claims with Wirral Borough Council;
- Mediation - Commercial auditing of final accounts and claims between Jarvis and their respective subcontractors.

Project: Wirral Group Schools PFI Project
Value: £55 million
Contract: Bespoke
Client: Jarvis Construction Plc.
Description: Construction of two new schools and the extension, refurbishment and maintenance of seven existing schools across the Wirral.

Alfred McAlpine Civil Engineering, UK

Quantity Surveyor

1997 – 2002 (5 years)

Alfred McAlpine Construction (now Carillion) was one of the largest construction companies in the UK with the Civil Engineering Business Unit being one of the leading and most progressive multidisciplinary contractors and infrastructure management services organisations in the UK.

My role within McAlpine started as Trainee QS whilst undertaking a 5 year part-time day release programme in order to gain my BSc (Hons) Quantity Surveying Degree. In time and having gained valuable confidence and experience my role evolved from undertaking basic QS duties to actively being involved and taking accountability for the whole commercial project lifecycle:

Responsibilities:

- Cost Management - Producing monthly CVR's and cash flow forecasts;
- Subcontract Management - Procurement and award of work packages, management of SC liabilities, payments, claims and final accounts;

- Client Management - Establishment of effective communication channels to facilitate the interface, negotiation and contract close out process with the client;
- Contract Administration - Application of contract conditions and formulisation of contractual correspondence & notices;
- Value Management - Undertaking of re-measurement exercises, managing the change control process, identifying value engineering opportunities, preparing valuations and agreement of final accounts;
- Claims Management - Identification and establishment of EOT and loss & expense claims.

Project: White City Interchange, Manchester
 Value: £17 million
 Contract: ICE 6th Edition 99
 Client: Trafford Borough Council
 Description: Construction of 2km of new dual two-lane carriageway complete with associated road widening improvements to existing carriageways, new road junctions, 3 new bridges over the River Irwell, footpaths, cycle lanes, bus lanes, street lighting, traffic signals, signage and road markings.

Project: Saddle Junction Improvements, Wigan
 Value: £2.5 million
 Contract: ICE 6th Edition 99
 Client: Wigan Borough Council
 Description: Construction of 450m of new single road carriageway complete with associated road widening improvements to existing carriageways, new bridge over the River Douglas, footpaths, cycle lanes, bus lanes, street lighting, signage and road markings.

Project: Birmingham Northern Relief Road PFI Project, Birmingham
 Value: £485.5 million (CAMBBA Consortium)
 Contract: Design & Build
 Client: Midland Expressway Limited (MEL Concessions)

Description: Construction of 44km of new dual three-lane motorway carriageway inclusive of 57 new under and over bridges, alteration of 20 existing bridges, 7 new interchanges and 6 toll stations in addition to associated works which were undertaken to minimise the impact of the development on the local environment; 3 hectares of wet and dry heathland, 20 ponds, diversion of 9.5km of water courses, drainage system, 47 culverts, 11 retaining structures and 57 gantries and 80 miles of safety fencing.

TRAINING COURSES ATTENDED

First Aid at Work (Level 3)
 IPAF (3a&3b)
 Oil & Gas – Petroleum Industry Overview (2-day course)
 Management - Managing People / Time Management / Team Building (Outward Bounds Course, Wales)
 Commercial - Contract & Commercial Awareness / Site Commercial Control and Reporting
 Health & Safety - Health and Safety at Work / Network Rail Sentinel PTS (Personal Track Safety)
 Communication - Basic and Advanced Communication Skills

ADDITIONAL INFORMATION

I hold a full clean driving licence for: UK (25yrs)
 I have a basic understanding of the French language (oral & written)

INTERESTS

My main interest is that of CrossFit training however I also enjoy running, playing golf, swimming, cinema, outdoor pursuits and mountaineering, socialising with friends, photography, cooking and exploring wines.

REFEREES

Nick Green – Managing Director

Hovington Ltd
5 – 7 Chichester St
Rochdale
Lancashire
OL16 2AU
Tel: 00 44 (0)1706 354 502
Email: nick@hovington.co.uk

Giancarlo Cuffini – Managing Director

B. Stabilini & Co. Ltd
Plot 3032 Murtala Mohammed Exp. Way
Mpape District
P.O. Box 6253, Garki
Abuja, Nigeria
Tel: +234 (0) 806 548 2082
Email: bsc.cuffini@gmail.com

Peter Marks – Projects Director

NMS Infrastructure Ltd
UK
Tel: 00 44 (0) 7969 732 538
Email: pjm@nmsigrp.com

Ahmad A. Al-Mejmaj – Business Manager

Saudi Aramco
Dhahran
Saudi Arabia
Available upon Request